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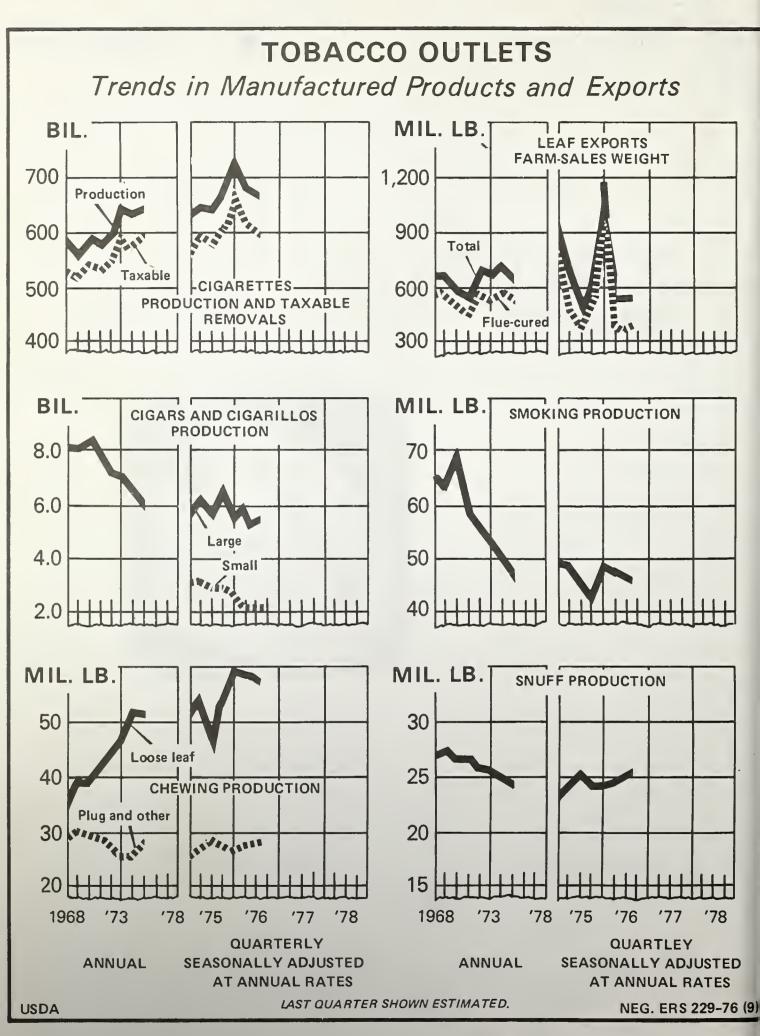
SEPTEMBER 1976

# TOBACCO Situation



CONOMIC RESEARCH SERVICE

U.S. DEPARTMENT OF AGRICULTURE



2 TS-157, SEPTEMBER 1976

# THE TOBACCO SITUATION

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Approved by The Outlook and Situation Board and Summary released September 14, 1976

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The Tobacco Situation is published in March, June, September, and December.

# SUMMARY

This year's tobacco production is below 1975 due to lower quotas and dry weather. However, carryover is a little larger than first forecast, increasing the supply for the 1976/77 marketing year by 2 percent. With the exception of certain grades and kinds, the supply—at 5.3 billion pounds—will be generally adequate.

The September 1 estimate of U.S. tobacco output is 2.0 billion pounds, down 7 percent from 1975, in part due to a 6-percent smaller acreage. Carryover of tobacco into the 1976/77 marketing year (beginning July 1 for flue-cured and cigar wrapper types, October 1 for all others) is up 8 percent.

Worldwide, the tobacco industry is expected to show another gain in sales volume, but total disappearance of U.S. tobacco in 1976/77 may change little from the 1.94 billion pounds of the marketing year now ending. U.S. cigarette production is expected to gain, but U.S. tobacco, particularly flue-cured, may continue to lose out in foreign markets. Burley could get another boost from the worldwide surge in demand for blended cigarettes.

For the year ending next June, U.S. cigarette output is expected to exceed the record high 688 billion produced in 1975/76. Domestic use and exports are also increasing. Despite numerous no-smoking laws, persons 18 and older apparently will smoke about the same number of cigarettes in calendar 1976 as last year's 206 packs per capita. Total U.S. cigarette consumption may go up by 2 percent in line with population growth. Chewing tobacco output continues upward. By contrast, the outlook for cigars, snuff, and smoking tobacco is for continuation of stable or declining trends.

Despite larger tobacco supplies, U.S. leaf exports for the year ending June 30, 1977, may not equal last year's reduced level of 588 million pounds (652 million, farm-sales weight). Stocks and production are gaining in other countries, and this year's U.S. flue-cured crop is selling at record high prices. While EC countries have been hurt by less favorable dollar conversion rates, Japan, our leading export destination, is expected to maintain its high levels of U.S. tobacco purchases. The Middle East is the chief area of possible expansion.

U.S. manufacturers' stocks of imported cigarette tobaccos (July 1) represent 2.4 years' usings. Foreign tobacco still maintains a price advantage so U.S. cigarette tobacco imports in 1976/77 may come close to last fiscal year's near record of 260 million pounds (farm-sales weight). Imports for consumption in 1975/76 dropped 10 million pounds but still accounted for about 20 percent of tobacco used in cigarettes. In 1975/76 U.S. cigar manufacturers used about 70 percent foreign-grown tobacco.

October 29 is the deadline for giving comments to USDA about the national marketing quota for the 1977 flue-cured tobacco crop. The quota will be announced by December 1, with individual farm quotas and allotments reflecting under- and overmarketings in the current crop. USDA will hold the triennial quota referendum shortly after the quota announcement. Marketing quotas for burley and other kinds of tobacco will be announced by next February 1. Based on the formula required by law, 1977 price support levels for eligible tobaccos are likely to increase about 7 percent over 1976.

The supply of U.S. flue-cured tobacco is 3.2 billion pounds, about 3 percent above last year. The 1976 crop, estimated at 1.3 billion pounds, is down 10 percent, but the carryover into the current season was up 13 percent. During the past marketing year as exports declined and domestic use gained, total use fell 1 percent. Not much change is expected this season. The 1976 crop marketings will exceed use, so the carryover next July 1 is expected to rise.

Under the grower designation program, farmers started selling the 1976 flue-cured tobacco crop on July 8, the same opening date as in 1975. Farmers had marketed about 55 percent of the crop by September 10. Weekly market averages gained steadily as the season progressed and by the second week of September reached a record \$1.18 per pound, 14 cents above that week a year earlier. Through mid-September, 18 percent of flue-cured marketings went under Government loan. The sizable loan placements have raised total loan stocks back to the average level of 1967-76.

The supply of U.S. burley tobacco approximates the year-earlier total. Currently, supply represents 2.8 years' use, about adequate to maintain use. The burley crop is a little less than last year and carryover from 1975/76 is up. Disappearance probably held steady during the 1975/76 crop year (October-September).

A larger crop is helping to boost 1976/77 supplies of Southern Maryland tobacco. Supplies of fire-cured and cigar tobacco are about the same while dark air-cured supplies are reduced.

## A GAVEL-TO-GAVEL INVITATION

Be there when the "gavel" falls at USDA's Thomas Jefferson Auditorium, Washington, D.C., for this year's National Agricultural Outlook Conference, Nov. 15-18.

Preview the 1977 outlook for agriculture with leading Government and business authorities who know that your success turns upon anticipating the future.

Share the latest future intelligence as you size up next year's uncertainties in outlook sessions on the U.S. agricultural and general economies, world trade, weather patterns, retail food supplies and prices, emerging farm policy issues, farm inputs, food marketing and distribution, and the major farm commodities.

Or, if consumer affairs are your bread-and-butter, attend the family living sessions for the latest news and prospects in legislation, money management, clothing, housing, health care, and household food consumption.

The National Agricultural Outlook Conference is sponsored by USDA's Economic Research Service, Agricultural Research Service, and Extension Service. Attend the sessions of your choice or be there "gavel to gavel." There is no cost to attend and no advance reservations are required.

The outlook session for tobacco is now scheduled for Tuesday, November 16.

For a schedule of the Conference, call (202) 447-7255 or write: U.S. Department of Agriculture, ERS-Division of Information, Room 0054 South Bldg., Washington, D.C. 20250.

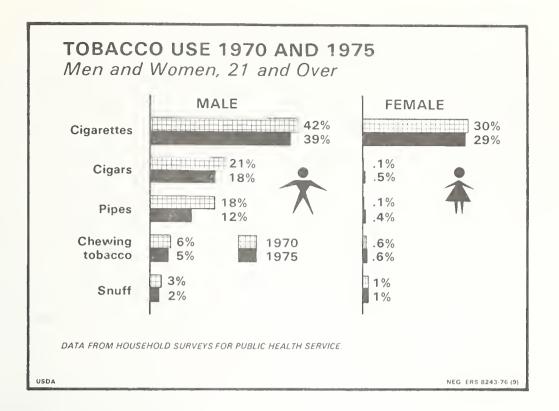


Table 1--Cigarettes: U.S. output, removals, and consumption, 1970-76

	•	:		Removals			_	Total
Year	Output	Taxable	Total	Tax-ex : : Exports :	Shipments	: Overseas : forces : 2/	: Estimated : inventory : increase	consump-
	•			Billion	15			
1970 1971 1972 1973 1974 1975 1976 <u>4</u> /	583.2 576.4 599.1 644.2 635.0 651.2 700.0	532.8 528.9 551.0 590.3 576.2 588.3 623.5	51.2 49.2 49.0 55.9 59.2 62.3 76.0	29.2 31.8 34.6 41.5 46.9 50.2 64.0	3.7 2.7 2.1 2.0 1.9 1.5 2.0	18.4 14.7 12.3 12.4 10.4 10.6 10.0	14.7 -11.4 -3.3 13.1 -12.1 8.0 14.0	536.5 555.1 566.8 589.7 599.0 607.2 620.0
	•		Year e	ending June	30			
1971 1972 1973 1974 1975 1976 <u>5</u> /	585.1 592.6 615.6 652.0 626.8 688.2	539.6 542.6 562.7 594.9 570.3 619.1	47.5 50.2 52.2 59.1 57.4 69.8	29.0 32.8 38.3 44.9 46.6 58.2	3.2 2.2 2.3 2.0 1.7 2.0	15.2 15.2 11.6 12.2 9.1 9.6	.9 -8.5 -2.2 12.2 -21.7 14.0	544.0 566.4 576.8 595.0 601.0 615.0

1/ To Puerto Rico and other U.S. possessions. 2/ Includes ship stores and small tax-exempt categories. 3/ Taxable removals, overseas forces, inventory change and imports (negligible). 4/ Estimated. 5/ Subject to revision.

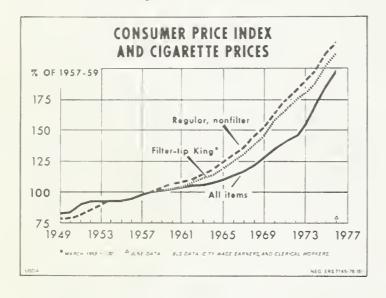
Compiled from reports of the Bureau of Alcohol, Tobacco, and Firearms and the Bureau of the Census.

## TOBACCO PRODUCTS

#### Cigarette Use Continues Gaining

U.S. cigarette smoking in calendar 1976 likely will rise 2 percent from 1975. Anti-smoking laws have proliferated, but more people are of smoking age and per capita use is about the same. This year's cigarette prices have increased at about the same rate as consumer prices generally. A moderate increase in economic activity is expected in 1977, and cigarette smoking may show another gain (table 1).

Americans smoked 310 billion cigarettes in the first half of 1976, about 2 percent above the revised estimate for a year earlier. In the second half, the figure is expected to exceed the 300 billion of a year ago.



U.S. cigarette exports to leading destinations, 1975-76

0	July	January-July			
Country	1975- June 1976	1975	1976 <sup>1</sup>		
	Billions	Billions	Billions		
Belgium-Luxembourg	9.4	3.7	5.6		
Hong Kong	5.0	2.0	3.3		
Netherlands Antilles	4.3	2.0	2.3		
Japan	3.4	1.5	1.2		
ran	4.3	1.7	2.9		
Sandi Arabia	2.5	1.4	1.8		
Spain	3.1	1.2	2.3		
Kuwait	2.2	1.2	1.4		
United Arab Emirates .	2.4	.7	1.3		
Canary Islands	1.3	.7	.7		
Syrlan Arab Republic	2.6	.7	2.0		
Lebanon	.7	.5	.1		
Panama	.9	.5	.6		
Other countries	16.2	8.6	9.3		
Total	58.2	26.4	34.8		

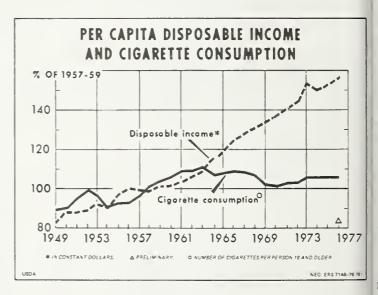
Subject to revision,

Complied from publications and records of the Bureau of the Census.

Consumption per person (18 and older) this year is staying about the same as last year's 4,121 cigarettes, or about 206 packs (table 2). The filter share is gaining again, but the 100 mm. share may have stabilized at about one-fourth of sales volume.

With improved economic conditions this year and substantial promotions of new low-tar and low-nicotine brands, manufacturers have built up cigarette inventories. Output in the year ending June 30 was up 10 percent in contrast to a 4-percent decline in fiscal 1975.

In the first 7 months of calendar 1976, cigarette exports increased 32 percent. In the same period in 1975, exports were down 1 percent from 1974 levels. For 1976, output may rise about 5 percent from last year and next year's output may show another gain.



#### **Cigarette Prices Rising**

The uptrend in retail prices is continuing (table-3). Costs of leaf tobacco and other ingredients are rising this year. Manufacturers blend tobaccos from 2 or 3 different crop years; some firms figure = their replacement costs as tobacco is used while other firms average the different annual purchase costs, so some price increases could occur within the next several months.

In July, retail prices of cigarettes were 4 percent above a year earlier. Manufacturers raised wholesale prices last November and distribution costs are up.

So far this year, State cigarette tax rates have remained unchanged. In 1975 there were increases in four States and the District of Columbia and hikes in two States in 1974. The weighted average State cigarette tax was 12.4 cents per pack in mid-1976, about the same as a year earlier. State taxes

		Per capita 18	years and ove	er	Per male 18 years and over				
Year	Cigarettes <sup>1</sup>		Snuff	All tobacco products <sup>1</sup>	Large cigars and cigarillos		Smoking tobacco²	Chewing tobacco <sup>2</sup>	
	Number	Pounds	Pounds	Pounds	Number	Pounds	Pounds	Pounds	
1967	4,280	8.86	.23	10.80	130.7	2.28	1.08	1.04	
1968	4,186	8.69	.21	10.59	126.5	2.15	1.11	1.05	
1969	3,993	8.11	.20	10.04	125.0	2.11	1.08	1.09	
1970	3,985	7.77	.19	9.68	125.3	2.08	1.15	1.06	
1971	4,037	7.75	.19	9.52	119.2	1.94	1.06	1.09	
1972	4,043	7.95	.18	9.65	108.9	1.74	1.00	1.08	
1973	4,148	7.92	.18	9.53	102.4	1.61	.88	1.10	
1974	4,141	7.90	.18	9.40	91.9	1.47	.87	1.13	
1975 <sup>3</sup>	4,121	7.75	.17	9.14	82.4	1.32	.76	1.12	
1976 <sup>4</sup>	4,140	7.45	.16	8.76	74.1	1.19	.73	1.14	

Table 2-Consumption per capita of tobacco products in the United States (including overseas forces), 1967-76

<sup>1</sup> Unstemmed processing weight, <sup>2</sup> Finished product weight, <sup>3</sup>Subject to revision, <sup>4</sup> Estimated,

Table 3-Tobacco demand factors, 1967-76

			e personal	Consumer price indexes						
	Population	income, per capita <sup>2</sup>				Cigar	Cigars,			
Year	Year July 1 <sup>1</sup> Current 1972 All Tobacco prices prices items products	Nonfilter tip, regular	Filtertip, King size	regular size						
	Million	Dollars	Dollars	1967=100	1967=100	1967=100	1967=100	1967=100		
1967	128.3	2,740	3,371	100.0	100.0	100.0	100.0	100.0		
1968	130.4	2,930	3,464	104.2	106.3	106.9	106.4	101.3		
1969	132.5	3,111	3,515	109.8	111.9	112.7	112.3	104.3		
1970	135.2	3,348	3,619	116.3	122.2	122.4	122.5	105.4		
1971	137.5	3,588	3,714	121.3	126.4	127.9	128.1	107.1		
1972	139.8	3,837	3,837	125.3	133.4	134.8	135.4	110.8		
1973	142.2	4,285	4,062	133.1	137.0	138.7	139.1	112.9		
1974	144.6	4,639	3,968	147.7	143.8	145.5	145.9	119.5		
1975	147.3	5,062	4,007	161.2	153.9	156.0	156.5	124.2		
1976 <sup>3</sup>	149.7	5,530	4,150	170.5	160.0	162.5	163.0	129.5		

<sup>1</sup>18 years and older including armed forces overseas. <sup>2</sup> Based on total population. <sup>3</sup> Estimated.

range from 2 cents per pack in North Carolina to 21 cents in Connecticut. Many city and local governments also tax cigarettes.

#### Federal Cigarette Tax Hike Defeated

The U.S. Senate on August 6 tabled an amendment to the Tax Reform Act of 1976 that would impose a five-step tax on cigarettes based on "tar" and nicotine content. The vote against the amendment (60-25) was led by tobacco State senators who cited both the unfairness of the tax on low income smokers and reports from numerous scientists that the smoking and disease link remains unproven. They also argued that the dose-response relationship for tar and nicotine intake has not been medically defined. The amendment would have phased in over a 4-year period a differential tax that would eventually range from zero on the lowest "tar" and nicotine category to 50 cents per pack for the highest. The present Federal excise tax has been 8 cents per pack since 1952.

#### **FTC-Cigarette Manufacturers Controversies**

The Federal Trade Commission (FTC) is seeking copies of all market research documents, including advertisements from the six major cigarette manufacturers covering 1964-75. The FTC wants to examine the various promotional methods to try to assess how these activities influence smoking behavior. Cigarette companies so far have refused to comply, citing the tremendous volume of documents involved. They contend that this information is in the nature of a trade secret.

Last month, the FTC amended a pending suit against the six major manufacturers on another matter. The original action claimed the companies had failed to comply with a 1972 consent order requiring the display of the warning label and "tar" and nicotine content in all advertising. The added allegations relate to various aspects of the warning label layout in various ads.

Also, the annual statistical materials prepared by FTC on cigarette sales and advertising has been delayed since six manufacturers have not filed the special report requested by FTC. For several years the FTC has prepared a statistical supplement to the annual report to Congress, required by the Public Health Smoking Act.

Large cigars: Taxable removals by revenue class, 1975-76

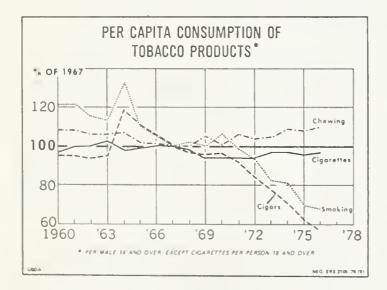
Revenue class	Januar	Change	
and retail Price	1975	1976	1975 <sup>1</sup>
	Billions	Billions	Percent
A-D (up to 8 cents) E (over 8 to 15 cents) F-G (over 15 cents)	1.54 .88 .45	1.39 .78 .48	-10.0 -10.6 +5.9
Total removals	2.87	2.65	-7.7

<sup>1</sup> Computed from unrounded data.

#### **Demand Down for Large Cigars**

Consumption of *large cigars* (including cigarillos) this year may drop 7 percent below the 1975 level of 5.8 billion cigars. Consumption has fallen steadily since the period of anti-cigarette publicity in the 1960's. The downtrend is expected to continue next year (table 4). The 1975 Public Health Service survey of tobacco use revealed that more than one-half of adult males had never smoked a cigar.

About 10 percent fewer cigars are being smoked this year, per male 18 and older, than 1975's average of 82 cigars. Midyear retail prices averaged 4 percent above year-ago levels. The upward



volume trend continues for imported cigars. Both U.S. and Puerto Rican production has stabilized. Taxable removals (domestic consumption of cigars, by revenue class) though June of this year showed gains in the high-price categories and continued declines in the medium price (Class E) and in the lower price groups (Classes A-D).

The tax-revision bill approved in early September by the House-Senate Conference Committee would replace the present method of taxing large cigars (based on retail value). The tax bill bases the tax on wholesale value.

Small cigars (weighing not over 3 pounds per thousand) are falling in sales volume this year. For 1976, removals may decline one-fifth from 1975's 2.9 billion cigars. After the peak distribution in 1973 and the ban on radio and television ads, sales have dropped each year.

#### Smoking Tobacco Use May Stabilize

Smoking tobacco use for pipes and roll-your-own cigarettes this year is expected to remain near last year's record low of 53 million pounds (table 4). The long-term trend is downward.

Imports, coming mostly from Sweden and the Netherlands, account for about one-sixth of U.S. smoking tobacco consumption.

In the first half of this year, domestic use of smoking tobacco, including imports, totaled 27 million pounds, 1 percent above a year earlier. Declines were recorded in domestic tobacco but imports were up. By midyear, wholesale prices averaged 8 percent above year-ago levels. Since 1970, the decline in smoking tobacco use is associated with gains in cigarette consumption.

#### **Chewing Tobacco Output Rising**

Chewing tobacco production in 1976 may increase from the 80 million pounds of 1975 (table 5). For several years, loose leaf and fine-cut tobacco have been on the upswing while plug output has declined. About 5 percent of adult males chew, a share that has remained steady for over 10 years.

Snuff production is estimated about the same as last year but about a sixth below a decade ago. Wholesale snuff prices at midyear were 3 percent above year-earlier levels. Virtually all U.S. output of snuff and chewing tobacco is consumed domestically. Table 4-Cigars and smoking tobacco: Output, removals, and consumption

	U.S	. factorie	es	: From	•	• •	Total
Year and item	Output	Remov Taxable	Taxa	Puerto Rico: taxable	Imports	Exports	U.S. consumption <u>l</u> /
Lange edgene and	:			: Millions	•	•	
Large cigars and cigarillos 1967 1968 1969 1970 1971 1972 1973 1974 1975 1976 <u>2</u> /	6,858 7,184 6,931 7,094 6,707 6,025 5,655 5,284 4,523 4,100	6,846 6,759 6,739 6,705 6,506 5,896 5,554 5,008 4,915 4,100	197 169 152 131 139 143 136 125 135	1,099 1,036 1,080 1,259 1,222 1,272 1,272 1,304 1,224 1,216 1,260	30 48 45 46 48 75 74 79 85	76 66 54 46 76 107 86 2/88 110	8,096 7,946 7,968 8,108 7,861 7,293 6,969 6,356 5,808 5,300
			3	lear ending	June 30		
1967 1968 1969 1970 1971 1972 1973 1974 1975 1976 <u>3</u> /	6,883 7,234 6,868 7,108 6,956 6,353 5,842 5,296 5,166 4,188	6,864 6,868 6,633 6,755 6,718 6,217 5,725 5,184 4,864 4,215	183 192 156 165 139 145 137 133 133 135	1,072 1,114 987 1,186 1,237 1,274 1,287 1,281 1,169 1,253	26 38 47 47 53 69 72 76 82	74 77 62 58 55 65 79 108 80 <u>2</u> /110	8,071 8,135 7,760 8,095 8,086 7,624 7,139 6,562 6,162 5,575
	:			Million p	ounds		
Smoking tobacco 1967 1968 1969 1970 1971 1972 1973 1974 1975 1976 <u>2</u> /	64.8 66.3 63.9 69.4 60.5 55.9 53.0 49.0 46.2 45.0	62.7 64.1 62.6 65.6 61.3 55.1 51.7 49.0 44.5 43.0	2.0 1.9 1.6 1.5 1.4 1.3 1.5 1.0 1.0 1.0		3.7 5.5 5.7 8.7 8.4 11.9 8.0 10.9 8.7 9.5	1.3 1.8 1.1 .9 1.2 1.1 1.2 .9 1.6 1.0	67.1 69.7 68.8 74.6 69.9 67.2 60.0 60.0 52.6 52.5
	:		}	lear ending	June 30		
1967 1968 1969 1970 1971 1972 1973 1974 1975 1976 <u>3</u> /	64.3 66.9 63.7 67.2 67.0 57.6 52.1 51.8 48.7 45.9	62.3 64.6 62.5 64.2 64.8 57.6 52.9 50.4 47.5 43.8	1.8 1.9 1.7 1.6 1.5 1.3 1.4 1.2 1.1 .9		3.2 4.6 5.3 7.0 8.7 10.6 9.8 9.3 9.6 9.3	1.1 1.3 1.8 .9 1.1 1.4 1.2 1.4 1.6 .9	66.2 69.8 67.7 71.9 73.9 68.1 62.9 59.5 56.6 53.1

1/ Total removals (or sales) from U.S. factories plus those from Puerto Rico, and imports, minus exports. 2/ Estimated. 3/ Subject to revision. Compiled from reports of the Bureau of Alcohol, Tobacco, and Firearms and the Bureau of the

Census, and AMS. USDA.

	:	Che	wing toba	000		:	: : Small
Period	Plug	Twist	: Fine-cut: :	Loos <b>e</b> leaf	Total <u>1</u> /	Snuff	: cigars : <u>2</u> /
	•		- Million	pounds -			Millions
1963 1964 1965 1966 1967 1968 1969	24.9 25.9 24.7 24.3 23.7 22.9 23.3	2.9 2.8 2.8 2.7 2.6 2.6 2.5	3.3 3.5 3.7 3.9 4.1 4.3 4.5	34.2 34.0 33.9 34.3 34.0 35.7 39.5	65.4 66.2 65.1 65.2 64.4 65.4 69.8	31.8 31.4 29.7 29.5 29.3 27.1 27.6	281.4 973.9 440.7 445.3 434.2 523.4 720.2
	22.0 20.6 19.6 18.6 18.0 18.1 17.7	2.4 2.4 2.2 2.1 2.2 2.2 2.3	4.8 5.1 5.2 5.7 6.2 7.3 8.0	39.5 43.3 45.6 47.6 52.9 52.2 53.5	68.7 71.4 72.6 74.0 79.2 80.0 81.5	26.5 26.4 25.5 25.3 25.0 24.4 24.4	933.4 1,135.4 4,022.4 4,415.0 3,101.4 2,942.3 2,300.0
	•		Year end	ding June	30		
1966 1967 1968	25.9 25.1 24.5 24.2 23.2 22.8	2.8 2.8 2.9 2.6 2.6 2.5	3.4 3.6 3.8 4.0 4.2 4.0	34.2 33.4 34.2 34.2 34.7 36.9	66.3 64.9 65.4 65.0 64.7 66.2	31.9 30.3 30.0 29.1 28.6 27.2	913.2 437.7 474.7 420.6 462.1 631.6
1971 1972 1973 1974 1975	23.0 21.6 19.9 18.4 18.7 17.9 17.6	2.4 2.4 2.3 2.2 2.1 2.2 2.3	4.9 5.2 5.4 5.9 6.7 7.8	40.1 41.5 45.5 46.0 48.1 54.6 55.1	70.4 70.4 73.0 72.0 74.8 81.6 82.8	26.3 27.1 26.0 25.3 24.8 24.7 24.6	870.8 911.7 1,655.1 5,580.4 3,427.6 3,158.2 2,512.7

# Table 5-- Chewing tobacco, snuff, and small cigars: Output by category, 1963-76

1/ Detail may not add to total due to rounding.
2/ Weigh not more than 3 pounds per thousand.
3/ Estimated.
4/ Subject to revision.

Basic data compiled from reports of the Bureau of Alcohol, Tobacco, and Firearms and Agricultural Marketing Service, USDA.

#### Calendar 1976 Leaf Exports May Gain

U.S. exports of unmanufactured tobacco during January-July were 9 percent above last year since last winter's big movement to Japan was primarily in January. However, the prospective total for 1976 remains a tenth below 1974's high level. Overseas tax increases have slowed purchases from the United States. Also, foreign flue-cured production rose last year and may remain at that high level this year. In the second half of 1976, exports may equal last year's level if some of Japan's order can move before yearend. Therefore, leaf exports this calendar year are expected to total about 5 percent above the 1975's 563 million pounds (634 million, farm-sales weight) and also exceed the 1970-74 average of 570 million (642 million, farm-sales weight).

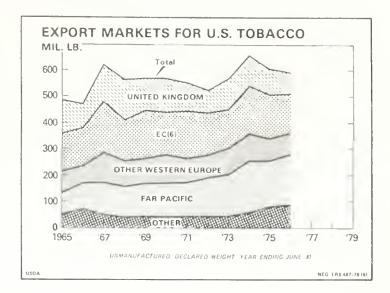
Several overseas manufacturers continued to decrease their stocks of U.S. tobacco in the past 12 months. The temporary slowdown in growth of cigarette sales and the shift away from U.S. tobacco in several European Community (EC) countries, including the United Kingdom, is holding down the demand for U.S. exports. Also, the U.S. crop is smaller so U.S. exports could gain from 1975's level in only a few destinations such as Japan and the Middle East.

For January-July 1976, gains occurred in most categories except flue-cured—the principal export class. Burley and the stems category accounted for most of the gain in tobacco exports (table 6). EC shipments were down but Japan and several other major destinations took more tobacco.

#### Fiscal 1976 Total Off

Larger foreign supplies and weaker demand brought U.S. unmanufactured tobacco exports for the year ending June 30, 1976, down 3 percent to 588 million pounds (652 million, farm-sales weight). Higher prices helped raise total value 5 percent to \$901 million, a record fiscal year total. Flue-cured tobacco and the EC destinations largely accounted for the volume decline. Along with manufactured tobacco product exports for fiscal 1976 worth \$482 million, the total value of tobacco and tobacco product exports reached a record \$1.38 billion, 12 percent above the previous fiscal year.

Leaf exports to Western Europe dropped as takings by the EC declined again this past season. EC tax increases place our higher priced tobacco at a serious disadvantage. The unfavorable dollar conversion rate hurts our tobacco in the United Kingdom and Italy. Japan's big boost in purchases offsets declines to other Asian destinations.



Export credit sales for fiscal 1976 reached a record dollar value (second highest volume). Barter remains suspended. U.S. tobacco exports under Government-financed programs (Public Law 480) in 1975/76 totaled 10 million pounds, about the same level as the previous year. Egypt was the only destination. An outstanding contract with Syria calls for delivery of about 3 million pounds during August-September 1977. Contracts with Egypt are expected to continue for fiscal 1977 (table 7).

Tobacco: Government	program	exports to	leading
destinations, fi	scal years	1974-76'	

Country	1973-74	1974-75	1975-76 <sup>1</sup>
	Million pounds	Million pounds	Million pounds
	For	eign currency	sales
South Vietnam	13.4	5.1	0
Cambodia	1.7	0	0
Thailand	7.0	0	0
Philippines	1.5	0	0
-		Dollar credit	
Egypt		7.5	9.8
Israel	.4	0	0
	(	CCC credit sale	25
Ireland	0	3.7	2,9
Malaysia	1.1	5.2	2.6
United Kingdom	0	15.6	20.2
Poland	õ	2.4	2.2
Philippines	.1	3.9	8.6
Zaire	2.4	0	1.1

<sup>1</sup> Subject to revision.

# Table 6-United States exports of unmanufactured tobacco by types and to principal importing countries for specified periods

(Declared weight)

		Year	ending June	30—	Januai	ry-July	1976 as a	
Country and type	Average 1969-72	1974	1975	1976'	1975	1976 <sup>1</sup>	percentage of 1975	
	Million	Million	Million	Million	Million	Million	Percent	
	pounds	pounds	pounds	pounds	pounds	pounds		
Flue-cured	403.3	448.9	414.7	390.6	201.1	197.6	98	
Burley	48.2	67.7	56.8	72.2	35.9	46.9	131	
Maryland	11.0	8.6	9.7	4.9	2.1	3.6	171	
Fire-cured, Ky. and Tenn	21.0	18.7	16.9	16.3	8.2	9.1	114	
Virginia fire and sun-cured	4.1	5.5	4.4	3.4	1.4	1.5	107	
Green River and One Sucker	.9	.6	.8	.3	.3	.3	100	
Black Fat	2.5	2.7	3.2	3,2	2.1	1.6	76	
Cigar wrapper	.2	2.1	3.9	3.8	2.7	2.1	78	
Cigar binder	.4	.1	.2	.2	.1	.2	200	
Cigar filler	.4	.6	.3	.4	.1	.3	200	
Perique	.2	.2	.1	.2	.1	.1	100	
Stems, trimmings and scrap	62.9	101.6	93.1	92.8	35.1	51.9	148	
Total	555.3	657.4	604.0	588.2	289.2	315.1	109	
Country of destination								
United Kingdom	107.7	116.5	87.9	79.4	23.8	25.3	105	
France	9.5	6.4	9.7	8.1	5.4	3.8	70	
Belgium	14.5	13.9	11.8	8.0	4.1	4.2	102	
Netherlands	31.0	35.2	28.3	28.6	14.6	13.9	94	
West Germany	98.2	103.1	94.8	71.7	54.5	34.1	62	
Denmark	14.6	24.3	12.5	15.9	1.2	.3	27	
ireland	15.9	8.5	11.2	6.9	5.1	3.8	463	
Switzerland	16.5	26.4	23.4	22.5	15.2	12.7	84	
Finland	4.9	5.5	4.6	6.8	3.4	2.9	85	
Norway	11.9	6.6	5.2	6.0	3.2	3.2	100	
Sweden	18.0	15.6	14.0	16.4	4.0	5.1	127	
Italy	9.1	25.3	32.9	30.7	30.7	29.9	97	
Spain	12.1	6.4	8.4	5.2	6.2	1.9	30	
Thailand	21.0	26.8	18.7	15.2	18.7	15.3	81	
South Vietnam	10.8	13.2	5.1	0	1.9	15.5	10	
Malaysia	9.0	13.5	7.5	7.1	4.0	3.6	90	
Philippine Republic	19.7	13.9	6.6	14.8	5.9	7.5	127	
Taiwan	9.2	20.8	18.9	11.2	12.3	7.6	62	
Japan	41.2	88.7	103.0	123.0	35.3	76.8	217	
Australia	14.3	19.6	12.0	16.2	4.1	/ 6.8 5.0		
New Zealand	3.9	5.9	4.4	4.7	4.1 3.1	2.8	122 90	
Egypt	1.3	2.1	12.2	21.1	.5	11.1	222	
Other countries	50.4	59.0	71.2	68.6	.5 32.1	44.6	139	
Total	555.3	657.4	604.0	588.2	289.2	315.1	109	

<sup>+</sup> Pretiminary.

Detail may not add to total due to rounding.

Compiled from publications and records of the Bureau of the Census.

#### **Bulk Tobacco Exports Falter**

Exports of smoking tobacco in bulk this year through July were substantially below a year ago and the calendar year total may fall 25 percent below the 18 million pounds of 1975. Iran is now the leading destination. Switzerland's cigarette output is down and it has sharply reduced takings. Bulk exports consist primarily of specially prepared cigarette leaf and cut or shredded tobacco from U.S. and foreign-grown sources. Bulk tobacco goes mostly to foreign cigarette factories of American based companies or their foreign licensees.

U.S. bulk	smoking tobacco exports to leading
	destinations, 1975-76 <sup>1</sup>

	Calendar	January-July				
Country	year 1975	1975	1976			
	Million pounds	Million pounds	Million pounds			
Iran	0.4	( <sup>2</sup> )	2.0			
Dominican Republic	2.7	1.5	1.0			
Switzerland	5.3	4.5	1.5			
Netherlands	.3	.3	$\binom{2}{2}$			
Spain	1.7	1.1	1.3			
Peru	.3	.2	( <sup>2</sup> )			
Ecudor	.8	.6	.3			
Finland	1.3	1.3	$(2^{2})^{3}$			
Australia	.5	.5	$\binom{2}{2}$			
Other countries	4.2	3.2	2.3			
Total	17.6	13.2	8.4			

<sup>1</sup>Subject to revision. <sup>2</sup> Less than 50,000 pounds.

Compiled from publications and records of the Bureau of the Census.

#### **Export Prospects**

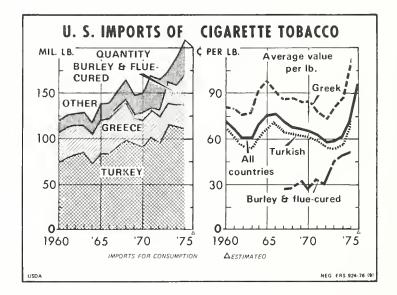
The current world demand and price situation indicates that the United States will do well to maintain tobacco exports at around the 580-600 million pound level of the past 2 fiscal years. U.S. prices are rising and they remain above those of most competing suppliers. Supplies of foreign tobaccos are increasing while the supplies of U.S. tobacco normally purchased by exporters are reduced. Economic sanctions against Rhodesia that began in 1966 are continuing, but many other countries have stepped up production to fill the gap left by Rhodesia.

Beyond this year, the likelihood of a further rise in U.S. prices, prospects for larger crops from lower-cost overseas competitors, and further application of the trade-restricting features of the enlarged European Community, may limit U.S. exports. Also, overseas manufacturers are adopting various techniques which extend their tobacco supplies. The growth in world cigarette consumption slowed to 2 percent last year as tax increases held down sales in several areas, particularly Japan and the EC. But technological changes in manufacturing, the trends toward filter cigarettes—84 percent in Western Europe and Japan by 1975—and minicigarettes, (shorter length and smaller diameters than regular size) mean that leaf requirements do not increase proportionately with cigarette consumption.

Last fiscal year the EC took almost 42 percent of U.S. tobacco exports. The tax features of the EC Common Agricultural Policy (CAP) discourage use of U.S. tobacco. Italy is the biggest EC tobacco producer, and rising prices have brought Italian burley output up to about twice the 1965-69 average. Under CAP provisions, the buyer's premiums provide a strong incentive for use of EC tobacco. In addition, export subsidies are available for surplus burley and Oriental tobacco.

#### **Tobacco Imports Fall Back**

U.S. unmanufactured tobacco imports for consumption during January-July 1976 were 189 million pounds, 6 percent below a year earlier (table-8). Most of the drop was cigarette leaf (oriental, flue-cured, and burley). For 1976 calendar year, imports of unmanufactured tobacco probably will fall slightly from last year's record high 320 million pounds.



U.S. cigar and cigarette manufacturers use imported tobacco in their blends. Last fiscal year, U.S. cigarettes contained about 20 percent imported tobacco and cigars contained about 70 percent.

U.S. cigarette leaf tobacco imports in 1975/76 were valued at 85 cents per pound, exclusive of Table 7 -- Exports of unmanufactured tobacco under Government-financed programs and commercial sales, average 1955-59, annual 1960-76, fiscal years

	Ge	overnment-financ	ced exports		C	ommercial	exports	:	(M++-1	
Year ending	Title	[, P.L. 480	Mutual	:	:	Dollar	sales	:	Total unmanu-	
June 30	Foreign currency sales	Long-term dollar credit sales	Security and A.I.D.	Total	: Barter : <u>l</u> / :	CCC short term credit	Other	Total	factured tobacco exports	
			Quan	tity (ex	port weig	ht)				
	•			Million	pounds					
Average: 1955-59	42.4		6.4	48.8	0.4		447.9	448.3	497.1	
1960 1961 1962 1963 1964	41.9 40.2 26.1 28.7 35.5	 1.2 3.8	23.2 20.0 2.8 .6	65.1 60.2 28.9 29.9 39.9	29.4 40.4 77.4 18.1 15.4	  1.0	362.1 403.6 413.7 425.3 475.8	391.5 444.0 491.1 443.4 492.2	456.6 504.2 520.0 473.3 532.1	
1965 1966 1967 1968 1969	21.2 43.2 21.1 22.9 19.9	4.5 1.3 5.5 10.9 16.9	5.1 5.8 3.0 .6 .1	30.8 50.3 29.6 34.4 36.9	18.8 76.9 106.3 82.0 90.5	.3 17.9 16.6 12.4	434.1 345.0 472.8 431.7 431.7	453.2 421.9 597.0 530.3 534.6	484.0 472.2 626.6 564.7 571.5	
1970 1971 1972 1973 1974 1975 1976 <u>2</u> /	10.6 19.6 21.0 24.8 24.2 7.5	11.1 2.9 2.0 1.2 .4 5.1 9.8		21.7 22.5 23.0 26.0 24.6 12.6 9.8	132.0 149.0 176.8 170.0 51.2 .2	48.1 70.9 40.6 31.5 3.6 42.3 51.3	369.2 312.3 283.8 341.6 578.4 548.9 527.1	549.3 532.2 501.2 543.1 633.2 591.4 578.4	571.0 554.7 524.2 569.1 657.5 604.0 588.2	
	•			Val	ue	· · · · · · · · · · · · · · · · · · ·				
Automo (20.1	•			Million	dollars					
Average: 1955-59	30.4		3.3	33.7	•3		309.8	310.1	343.8	
1960 1961 1962 1963 1964	30.8 29.4 19.6 22.5 23.8	 1.6 2.9	18.4 16.5 1.8 	49.2 45.9 21.4 24.1 27.5	19.6 25.1 46.3 12.4 8.5	  0.7	273.1 314.2 339.8 341.9 384.0	292.7 339.3 386.1 354.3 393.2	341.9 385.2 407.5 378.4 420.7	
	14.9 29.9 15.6 21.4 16.8	4.6 .7 4.0 8.7 15.3	2.8 4.4 2.4 .6 .1	22.3 35.2 22.0 30.7 32.2	13.1 54.9 84.6 75.3 91.5	.2 15.9 14.1 11.7	359.7 304.6 427.2 373.6 371.5	373.0 359.5 527.7 463.0 474.7	395.3 394.7 549.7 493.7 506.9	
1973 1974 1975 1976 <u>2</u> /	11.2 19.1 21.0 27.3 29.8 9.5 	9.9 2.7 2.3 1.3 .4 7.0 15.8		21.1 21.8 23.3 28.6 30.2 16.5 15.8	140.0 162.0 200.7 205.0 62.0 .2	47.7 76.6 41.9 34.3 3.3 61.6 81.0	330.8 276.6 265.5 346.0 674.8 782.8 803.7	518.5 515.2 508.1 585.3 740.1 844.6 884.7	539.6 537.0 531.4 613.9 769.9 861.1 900.5	

1/ Government-financed for strategic materials, 1958-62.

2/ Subject to revision.

ocean freight and duties. On most cigarette leaf imports, a duty of 11½ cents per pound must be paid, yet imports still offer domestic manufacturers a considerable price advantage. Scrap tobacco is dutiable at 16.1 cents per pound.

January-July 1976 arrivals of tobacco (general imports) were 28 million pounds less than a year earlier. Stocks of foreign-grown cigarette and smoking tobacco in the United States dropped slightly in the second quarter of 1976. On July 1, 1976, these stocks totaled 619 million pounds (farmsales weight), 1 percent below the previous July 1. U.S. unmanufactured tobacco imports for consumption decreased 3 percent in the year that ended June 30, 1976. Average value per pound increased (table 9). The decline in imports was in cigarette leaf and scrap tobacco. Turkey and Greece remained the largest suppliers of cigarette tobacco. The Philippines remained the largest source of scrap tobacco during 1975/76.

Arrivals of virtually all categories of cigar and cigarette leaf decreased sharply this past fiscal year since manufacturers had built stocks to adequate levels in relation to expected use.

# TOBACCO LEAF SITUATION AND OUTLOOK<sup>1</sup>

This past marketing year about 90 percent of the U.S. tobacco crop was bought for domestic and export use and about a tenth was added to loan stocks. Actual disappearance of U.S. leaf stayed just under 2 billion pounds. With decreased quotas and allotments, this year's U.S. production of all tobacco is forecast at 2 billion pounds, the second largest crop since 1964. So carryover stocks may not change much from 1976/77 carryin.

In the United States as well as overseas, most tobacco is used in cigarettes. With tobacco the most costly input, U.S. manufacturers have adopted measures to economize on leaf use and minimize leaf cost per cigarette. Various manufacturing techniques and increasing use of filters have substantially reduced the traditional taste, flavor, and aroma advantages of U.S. tobacco. As labor and other production costs accelerate, U.S. tobacco faces stiff competition. Also, tariff and non-tariff barriers of many governments hinder U.S. tobacco exports. The increase in leaf production overseas may reduce utilization of U.S. leaf abroad in the years ahead.

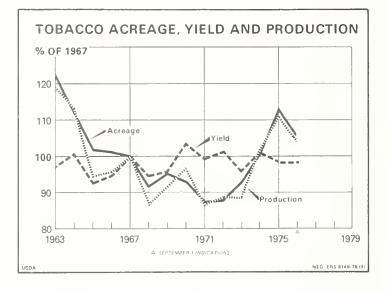
All tobacco: Acreage, yield and production,
United States, 1960-76

Year	Acreage harvested	Yield per acre	Production
	Thousand acres	Pounds	Million pounds
Average:			
1960-64	1,159	1,880	2,178
1965-69	942	1,958	1,845
1970	899	2,121	1,908
1971	838	2,035	1,705
1972	842	2,076	1,749
1973	887	1,965	1,743
1974	963	2,067	1,990
1975	1,086	2,009	2,182
1976 <sup>1</sup>	1,022	1,991	2,035

Indicated September 1, 1976.

# 1977 Marketing Quotas and Referendums to be Announced

USDA announced in September that the size of the flue-cured marketing quota for 1977 was being considered. USDA will hold meetings at Douglas, Ga., October 19, and in Raleigh, N.C., October 20, to discuss the size of the quota and related matters. USDA will receive written comments postmarked by October 29. By December 1, USDA will proclaim the 1977 flue-cured marketing quota on an acreagepoundage basis, the national average yield goal, and the matching national acreage allotment. Then within 30 days of the announcement. fluecured growers will vote whether to continue acreage-poundage quotas for another 3 years. Individual farm quotas and matching acreage allotments for next year's flue-cured crop will reflect this year's overmarketings and undermarketings. This year's flue-cured crop is falling short of the



<sup>1</sup>All quantities in this section are stated in farm-sales weight equivalent unless otherwise noted.

Table 8--U.S. imports of unmanufactured tobacco for consumption and general, principal categories and countries of origin, fiscal year, and January-July 1975-76 1/

	•		eclared we	•				
Classification	Im	ports for	consumpti	on	General imports (arrivals)			
and country	Year,	Ja	anuary-Jul		Year,	Jani		
	July-June 1976	1975	: : 1976	: 1976 as a : :percentage: : of 1975 :	1976 :	1975	1976	:1976 as a :percentage : of 1975
	<u>M</u>	lillion pou	inds	Percent	<u>Mi</u>	llion pour	nds	Percent
Cigarette tobacco: Leaf, unstemmed Oriental	•							
Turkey	103.4	67.1	56.6	84	102.1	63.5	94.8	149
Greece	21.5	17.5	11.7	67	13.0 15.0	18.8 15.6	12.1 17.3	64 111
Yugoslavia Lebanon	: 15.0 : 9.5	8.5 5.8	9.8 6.1	115 105	1,7	10.9	11.3 0	
Other countries	24.7	6.0	16.1	268	49.6	31.2	30.2	97
Flue-cured and burley	30.9	30.5	24.5	80	54.7	58.7	30.7	52
Subtotal	205.0	134.4	124.8	93	236.1	198.7	185.1	93
Scrap Turkey Other countries <u>2</u> /	5.5 21.2	3.6 12.2	3.1 12.9	86 106	4.2 25.0	8.5 13.1	4.0 12.3	47 94
Total cigar tobacco	231.7	150.2	140.8	94	261.0	220.3	201.4	91
Cigar tobacco: Wrapper Filler-stemmed and	: : : 1.5 :	.8	.9	112	2.4	1.1	1.5	136
unstemmed Dominican Republic Other countries	2.0 9.4	1.4 8.3	1.4 4.5	100 42	6 <b>.5</b> 29 <b>.</b> 3	9.5 13.8	3.5 10.7	37 78
Subtotal	11.4	9.7	5.9	60	35.8	23.3	14.2	61
Scrap Philippine Republic	16.3	7.5	9.9	132	16.0	10.7	9 <b>.</b> 6	90
Columbia	: 3.9	3.2	1.7	53	1.9	1.9	1.5	79
Dominican Republic	: 8.2	5.6	4.3	75	1.2	1.6	.9	56
Brazil	: 12.9	5.9	8.7	147	6.1	11.5	4.6	307
Other countries	: 23.5	12.7	10.9	86	16.4	18.7	7.6	41
Subtotal	64.8	34.9	35.6	102	58.9	34.4	29.2	70
Total cigar tobacco	66.9	45.4	42.4	93	60.8	58.8	39.9	68
Stems	9.2	6.0	6.3	105	9.3	6.2	6.3	102
Grand total	313.3	201.5	189.5	94	348.6	285.3	247.7	87

1/ Preliminary. 2/ Canada, Greece, Cyprus, Lebanon, India, Korea, Angola, Mozabique, Malawi, and Mexico. Detail may not add to total due to rounding.

Compiled from publications and records of the Bureau of the Census.

Title	9U.S. i	imports o	f unman	ufa	ctured	tobacco:	Quantity
	and	average	value,	by	kinds,	1975-76	

	Quar	ntity	Value p	Value per pound			
Kind	Year ending June 30, 1976	: Change : from : 1974-75	Year ending June 30, 1976	: Change : from : 1974-75			
	<u>Million</u>	pounds	<u>C</u> e	ents			
		Imports for	consumption				
Cigarette Oriental leaf Flue-cured and burley leaf Scrap 1/	174.1 30.9 26.7	+4.0 -11.4 -6.1	88.0 64.7 69.3	+16.1 +15.8 +12.2			
Cigar Leaf Scrap Stems-	10.9 61.5 9.2	-4.6 +6.5 +2.8	169.7 55.4 17.9	+57.0 +3.7 +2.8			
Total	: 313.3	-9.1	78.2	+13.3			
	General imports						
Cigarette Oriental leaf Flue-cured and burley leaf Scrap <u>1</u> / Cigar	186.2 54.7 24.9	-15.3 -27.2 -18.7	143.8 64.2 81.9	+45.4 +3.4 +4.5			
Wrapper Filler Scrap Stems	2.4 29.4 41.8 9.3	+.4 -13.8 -9.5 +2.7	379.2 67.3 58.1 17.7	-17.5 +4.7 -2.1 +3.0			
Total	348.7	-81.5	108.5	+22.5			

1/ Turkey, Canada, Greece, Cyprus, Lebanon, India, Korea, Mexico, Yugoslavia, Syria, Thailand, Angola, Mozambique, Zambia, and Malawi. Compiled from publications and records of the Bureau of the Census.

Table 10--U.S. tobacco allotments, by kinds of tobacco, 1976

Kinds	Allotments	Acreage allotted	: Poundage : allotted	: Average size : of allotment :
	Number	Acres	Million pounds	Acres
Flue-cured (11-14) 1/ Burley (31) 4/ Va. fire-cured KyTenn. fire-cured (22-23) Dark air-cured (35-36) Va. sun-cured (37) Cigar binder (51-52) Cigar filler and binder (42-44, 53-55)	192,610 295,516 5,254 14,978 19,867 891  5,724	2/755,387 11,211 32,731 11,970 1,626 2/ 19,491	1,409 726   	3/7,315 3/2,457 2.13 2.19 .60 1.82 3.41
Total	534,840	832,416	2,135	

1/ Acreage poundage with national average yield goal of 1,854 pounds per acre. 2/ Acreage allotments terminated. 3/ Pounds. 4/ Poundage quota.

Compiled from records of the Tobacco and Peanut Division, ASCS, USDA.

Table 11–Tobacco:	Commodity Credit Corporation price
support loan a	nd program operations, 1974-76

	Year	ending Jun	e 30—
Item	1974	1975	1976
	Million dollars	Million dollars	Million dollars
	Lo	an operati	ons
New loans made Repayments Charged off	37.6 • 269.1 ( <sup>1</sup> )	30.1 161.0 .2	315.8 81.7 ( <sup>1</sup> )
Net additions (deductions)	(231.5)	(131.1)	234.1
Value	249.6 393	118.5 193	352.6 338
	Prog	iram opera	tions
Export payments Public Law 480 sales:	13.7	3.1	.8
Dollar credit	30.9	17.7	15.0
Short term credit sales	3.3	61.6	81.0
Recovery of costs <sup>2</sup>	25.0	129.3	70.0
Total costs <sup>3</sup>	22.9	<sup>4</sup> 46.7	26.8

<sup>1</sup>Less than \$50,000. <sup>2</sup> Estimated. <sup>3</sup> Includes loan operations charged off. <sup>4</sup>Gain. Data for 1950-71 in *Tobacco Situation*, TS-141, Sept. 1972, p. 37.

Compiled from Commodity Credit Corporation, Report of Financial Conditions and Operations, various issues.

effective quota, so next year's effective quota will again exceed the basic quota (table 14). Acreagepoundage controls have been in effect since 1965. The program was overwhelmingly approved in the last vote in July 1973.

Legislation authorizing emergency lease and transfer of allotments or quotas for 1976 in certain disaster areas of South Carolina and Georgia has been approved by Congress.

By next February 1, USDA will announce the 1977 poundage quota for burley and acreage allotments for other kinds of tobacco under quota. Shortly after the announcement, growers of burley and Virginia-sun-cured types will vote in referendums for or against marketing quotas on their next three crops. Producers of fire-cured, dark air-cured, cigar binder, and Ohio filler, approved marketing quotas applicable to the 1977 crop in previous referendums.

Maryland and Pennsylvania tobacco growers turned down marketing quotas in the last referendum (1974) so government price support is not available for their 1976 crops. In accordance with the law, growers of these two kinds will vote in referendums in early 1977 on whether they favor or oppose marketing quotas on their next three crops. Pennsylvania filler has never had marketing quotas. For Maryland, a quota last applied to the 1965 crop. In Puerto Rico, the Commonwealth Government for many years has set filler tobacco quotas. Shade-grown wrapper (types 61-62) grown in Connecticut, Massachusetts, Georgia, and Florida is not covered by marketing quota legislation.

#### **Price Support Levels**

For eligible 1977 tobacco crops, the overall price support seems likely to rise about 7 percent above the 1976 levels. This estimate is based on indicated changes in the parity index. As required by law, the price support adjustment for 1977 will be based on the average of the parity index in 1974, 1975, and 1976 compared with 1959. For 1976, price supports increased 13.7 percent. The 1977 computation will include the revised index numbers published beginning in May 1976 by USDA's Statistical Reporting Service. Using 1971-73 survey data for quantity weights, SRS reported the prices paid index for January-April 1976 about 1 percent lower than those previously published, which used 1955 data.

### **FLUE-CURED**

#### **Higher Auction Prices**

The 1976 marketing season got underway on July 8 with sales in the Georgia-Florida (type 14) markets, July 13 in South Carolina-North Carolina border (type 13) markets, and a week later in Eastern North Carolina (type 12). Opening was July 27 for N.C. Old and Middle Belts (type 11) and a week later for Virginia. The type 14 opening date was the same as last year but sales opportunity was shifted to type 14 where more tobacco was ready. Early sales, consisting largely of primings and nondescript tobacco of lower quality than last year, returned growers about 5 cents per pound more than last year. This largely reflected the rise in support rates for those grades. For the first 6 weeks of sales, 27 percent of sales went under loan.

At auction markets this season through September 9, flue-cured tobacco (types 11-14) averaged \$1.07 per pound, 12 cents above the same period last season (table 13). Most grade averages were higher than last season with better leaf grades up 10 cents or more per pound. About 55 percent of the crop had been sold by September 9—compared with 49 percent a year earlier.

#### Loan Receipts Start High

The price support level for the 1976 flue-cured crop averages \$1.06 per pound. With the crop above probable disappearance, loan receipts through September 9 were 135 million pounds—about 18 percent of marketings. In the comparable period of the, 1975 season, 28 percent went under loan.

To receive price support, flue-cured growers must certify they did not use DDT, endrin, toxaphene, or

Table	12United									to	principal
	:	importin	ng counti	ries	s, crop y	ears, 1	1973/74-1	975	5/76		

			(Declare	d weight)				
Importing countries	1973/74		1975/76 <u>2</u> /	:: Importing countries : :: :: :: :: :: :: :: :: :: :: :: :: :	1973/74		1975/76 <u>2</u> /	
	:	Million po	unds	:: :	Thousand pounds			
	Flue	-cured, type	s 11-14		Va. fire &	sun-cured, ty	pes 21 & 37	
United Kingdom	91.1	69.0	57.0	:: ::Switzerland ::	254	727	43	
West Germany	75.8	71.1	55.9	:Norway	1,240	1,801	1,015	
Japan	61.7	71.4	84.4	::Sweden :	242	508	391	
Netherlands	17.0	14.4	15.5	::West Germany :	965	655	399	
Thailand	23.7	15.7	12.5	::Other countries	1,112	576	657	
Australia Italy	: 14.2	8.7	12.1 14.6	Total	3,813	4,267	2,505	
Sweden	13.5 8.1	22.0 5.8	9.1					
Norway	4.3	3.4	3.8		One	Sucker, type	35	
Finland	2.9	2.8	4.6					
Denmark	13.8	7.7	10.7	::Belgium-Luxembourg :	218	86	66	
Ireland	6.8	7.7	4.1	::Zaire :	102	36	142	
Belgium-Luxembourg	: 10.7	7.6	4.8	::Other countries :	380	40	0	
Switzerland	: 10.7	11.9	13.3	Total	700	162	208	
South Vietnam Philippines	10.2 . 6.6	4.0 4.0	0 6.6					
Spain	5.7	7.7	4.9		Gre	en River, typ	c 36	
Malaysia	11.0	6.1	5.9	••				
Taiwan	20.7	17.8	11.2	::United Kingdom :	108	87	16	
Egypt	: 2.0	11.1	17.0	::Belgium-Luxembourg :	1	1	0	
Other countries	:38.4	44.8	42.6	::Zaire :	74	30	79	
Total	448.9	414.7	390.6	::Other countries :	0	106	0	
				Total	183	224	95	
	:	Burley, type	31	_:: ::	: Cigar Filler, types 41-44			
Italy	10.4	10.5	14.0	•••••••••••••••••••••••••••••••••••••••				
Sweden	3.8	2.6	1.7	::New Zealand :	304	19	0	
Denmark	: 2.0	1.5	1.8	::France	300	193	224	
Netherlands	: 2.9	1.9 6.9	1.8 8.3	::Other countries :	74	35	63	
Japan West Germany	: 6.3 : 15.0	8.5	7.8	Total	678	247	287	
Switzerland	3.6	1.5	2.6	•••••••••••••••••••••••••••••••••••••••				
Syria	1.0	1.7	2.9	• •	Conr	. Binder, typ	bes 51-52	
Thailand	: 2.9	3.0	2.7	:: :				
Philippines	: 6.3	4.7	6.4	::West Germany	2	15	0	
Other countries	:13.1	10.4	12,1	::United Kingdom :	0	36 58	0 ·18	
Total	67.3	53.2	62.1	::Canada _::Other countries	7 109	75	115	
	:	Maryland, typ	pe 32	Total	118	184	133	
	:	<u> </u>		-••				
Belgium-Luxembourg	.8	1.5	1.1	:: :	Wis	. Binder, ty	pes 54-55	
West Germany	: 2.4	1.2	1.0	:: : : : : : : : : : : : : : : : : : : :		0	68	
Switzerland Other countries	: 4.4 : 1.8	2.9	2.0	::Dominican Republic ::Other countries	0	0	7	
Total	9.4	6.4	4.6	•• Total	0	1	75	
	KyTenn.	fire-cured,	types 22-23	- _:: :	Cigar	Wrapper, type	es 61-62	
Sweden	.3	•5	•3	::United Kingdom	549	713	831	
Netherlands	: 13.9	6.7	7.2	::West Germany	482	392	211	
Belgium-Luxembourg	: .7	•7	•3	::Canada	312	185	227	
France	: 1.7	2.6	2.7	::Dominican Republic	267	1,538	1,520 268	
Switzerland ' Other countries	: 1.6 : 3.2	.9 .6	.7	::Netherlands ::Other countries	52 465	131 929	200 717	
	· 21.4	12.0	13.9	** Total	2,127	3,888	3,774	
TOTAT	·				) ڪلدو ڪ 			
	Stems,	Trimmings, a	nd Scrap	_:: : : : : : : : : : : : : : : : : : :		Black Fat		
Sweden	4.4	4.1	3.7	:: ::Dahomcy	1,482	1,692	811	
Denmark	7.1	2.6	2.8	::Cameroon	483	541	509	
United Kingdom	23.6	18.3	20.7	::Niger	326	451	248	
West Germany	8.9	6.2	4.3	::Nigeria	131	232	477	
Japan	: 20.7	24.7	30.2	::Togo	241	355	311	
Other countries		37.1	31.1	_::Other countries	83	148	98	
Total	101.6	93.0	92.8	Total	2,746	3,419	2,454	

1/ July-June crop year for fluc-cured, cigar wrapper, stems, trimmings, and scrap; October-September crop for all other types except October-July for 1975/76. 2/ Subject to revision. Detail may not add to total due to rounding.

Compiled from publications and records of the Bureau of the Census.

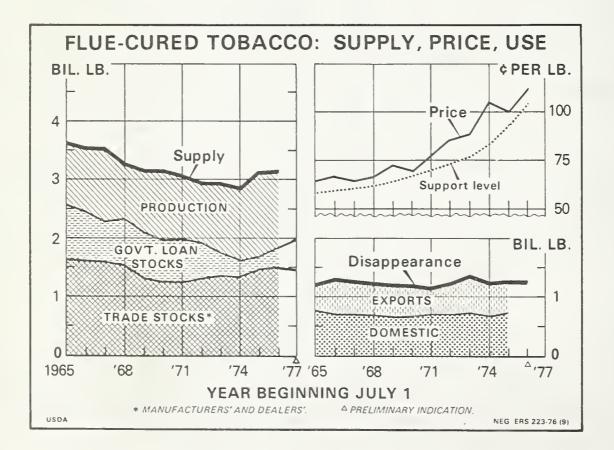
Table 13--Flue-cured tobacco auction markets: Gross sales, average price, sales dates, through Sept. 16, 1975, and Sept. 14, 1976

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3

	Gross	Gross sales Average prow			Sales period
Type and State	1975	1976	: 1975	: 1976 :	: date : date : 1976 : 1976 : (1975) : (1975)
•	Million	pounds	(	Cents	
14, GaFla.	151.4	162.8	99.7	110.2	July 8 Sept. 9 (July 8) (Oct. 2)
13, S.CBorder : N.C.	205.4	184.7	96.5	109.0	July 13 (July 9) (Nov. 5)
12, Eastern N.C.	241.6	243.2	96.2	109.4	July 20 (July 15) (Nov. 26)
ll, Old and Middle Belts N.C., Va.	161.6	190.5	92.7	103.5	July 20 (July 15) (Nov. 25)
All Belts 1/	759.9	781.2	96.3	108.0	July 8 (July 8) (Nov. 26)

1/ Computed from unrounded data.



TDE pesticides and designate one or more warehouses for selling their crop within 100 miles of their county seat. Under quota legislation, growers receive price support on marketings up to 110 percent of their farm poundage quota. Marketings above a farm's poundage quota are deducted from the following year's quota. For marketings above 110 percent of the farm quotas, growers must pay a penalty of 75 cents per pound (75 percent of the average market price for the preceding year).

Growers who undermarket their quotas in 1976 will have their 1977 quotas increased accordingly. For flue-cured this year, there will be more undermarketings than overmarketings, as has been the case in 8 of the previous 10 years (table 14).

#### **Disappearance About Steady**

During the year ended last June 30, disappearance of flue-cured tobacco was 1,193 million pounds, 1 percent below the previous year's level (table 15). Exports were down but domestic use was up. Both categories remain close to the average for the previous 10 years.

The 3-percent gain in domestic disappearance relates to the 9-percent increase in cigarette output during the same period. During the 1950's and 1960's use of flue-cured tobacco per cigarette declined about 3 percent annually. Domestic disap-

# U.S. flue-cured tobacco exports: Percentage stemmed form of total

(unstemmed	equivalent	basis)
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Year ending		Destination		
June 30	United Kingdon	Other countries	All countries	
	Percent	Percent	Percent	
1962	17.3	6.3	10.1	
1964	46.8	10.6	22.6	
1966	89.3	12.6	33.0	
1968	94.9	21.0	45.0	
1970	95.2	42.5	58.2	
1972	95.3	55.3	63.4	
1974	99.1	61.7	69.9	
1975	98,9	60.1	67.1	
1976	99.4	66.1	71.3	

pearance during 1976/77 is likely to stay about the same because of more modest gains in cigarette output.

Flue-cured exports declined from last season as competing foreign tobaccos were in more ample supply and relatively less costly. Trade with Rhodesia (formerly the largest exporter of fluecured tobacco after the United States) remains dampened due to U.N. sanctions and production limits within Rhodesia.

Among leading destinations, Japan, Egypt, Australia, Sweden and the Philippines purchased more

	Qı	iota		Marke	etings		Net
Year	Basic	Effective	Actual	Over- quota	Under- quota	Effective under quota <sup>1</sup>	Net Carryover <sup>2</sup>
	Million pounds	Million pounds	Million pounds	Million pounds	Million pounds	Million pounds	Million pounds
			Flue	-cured, types 1	1-14		
1965         1966         1967         1968         1969         1970         1971         1972         1973         1974         1975         1976	1,126.0 1,135.0 1,126.3 1,127.5 1,127.4 1,071.5 1,071.6 1,071.2 1,178.7 1,296.6 1,491.4 1,268.1	1,124.4 1,199.0 1,202.4 1,067.9 1,187.0 1,190.8 1,069.9 1,056.7 1,205.6 1,337.1 1,572.3 1,409.1	1,055.5 1,107.9 1,247.5 996.4 1,052.1 1,178.2 1,076.3 1,022.1 1,159.0 1,245.3 1,414.6	27.1 35.0 77.9 26.5 26.6 65.1 60.4 41.2 54.8 50.0 50.9	96.0 126.1 30.8 96.6 157.9 71.2 49.9 72.9 100.5 138.9 203.2	91.2 111.1 18.4 86.1 145.9 63.4 45.8 68.1 95.3 132.4 192.3	64.0 76.1 -59.5 59.6 119.3 -1.7 -14.5 26.8 40.5 82.5 141.0
				Burley, type 31			
1971         1972         1973         1974         1975         1976	555.1 531.5 559.7 606.5 669.5 634.8	553.0 611.5 573.6 706.8 750.4 <sup>3</sup> 726.4	471.5 588.6 460.7 610.4 639.9	9.7 30.7 11.3 23.0 21.8	91.1 45.7 113.1 118.9 127.5	89.7 44.6 111.7 104.0 113.4	80.1 13.9 100.3 81.0 91.6

Table 14-Flue-cured and burley tobacco: Marketing quota and marketings, 1965-76

<sup>1</sup>Under quota marketing less ineligible carryover. <sup>2</sup>Effective under quota marketings less over quota marketings. <sup>3</sup>Subject to revision.

Compiled from records and reports of Tobacco and Peanut Division, ASCS.

Table 15-Flue-cured tobacco, types 11-14, and burley tobacco, type 31: Acreage, yield, production, carryover, supply, disappearance, season average price, and price support operations, 1966-76

(Farm-sales weight)

				B	eginning stocks	1	
Marketing year	Acreage harvested	Yield per acre	Production	Manufacturers and other	Under ioan	Total	Total supply
	Thousand acres	Pounds	Million pounds	Million pounds	Million pounds	Million pounds	Million pounds
			Flue	-cured, types 11-3	14		
1966	607.0	1,825	1,107.9	1,602.5	836.4	2,438.9	3,546.8
1967	610.3	2,070	<sup>2</sup> 1,250.0	1,587.1	685.4	2,272.5	3,522.5
1968	533.0 576.8	1,841 1,825	<sup>2</sup> 995.6 1,052.8	1,528.1 1,2 <b>99.</b> 6	773.4 800.5	2,301.5 2,100.1	3,297.1 3,152.9
1969 1970	584.1	2,042	<sup>2</sup> 1,178.1	1,227.5	744.9	1,972.4	3,150.5
L971	525.8	2,050	<sup>2</sup> 1,076.3	1,214.5	761.9	1,976.4	3,052.7
1972	513.6	1,971	<sup>2</sup> 1,022.1	1,292.4	617.8	1,910.2	2,932.3
1973	575.1	2,011	<sup>2</sup> 1,159.0	1,347.0	402.3	1,749.3	2,908.3
1974	616.3	2,014	<sup>2</sup> 1,245.1	1,330.6	276.7	1,607.3	2,852.4
1975	~ 717.2 655.1	1,973 1,947	<sup>2</sup> 1,414,7 1,275.4	1,471.9 1,514.3	179.9 35 <b>9.</b> 2	1,651.8 1,873.5	3,066.5 3,148.9
				Burley, type 31			
1966	240,7	2,437	586,7	1,133,4	261.9	1,395.3	1,982.0
1966	237.7	2,274	540.6	1,104.8	276.7	1,395.5	1,982.0
1968	237.6	2,372	563.4	1,002.4	321.7	1,324.1	1,887.5
1969	237.7	2,488	591.4	975.7	340.8	1,316.5	1,907.9
1970	216.4	2,590	560.5	887.9	454.8	1,342.7	1,903.2
1971	213.5	2,213	472.6 <sup>2</sup> 590.3	882.4	468.4	1,345.8	1,818.4
1972 1973	235.6 222.1	2,552 2,028	<sup>2</sup> 461.4	920.9 952.5	327.6 276.7	1,248.5 1,229.2	1,838.8 1,690.6
1974	260.7	2,350	<sup>2</sup> 610.4	931.5	139.2	1,229.2	1,681.1
1975	282.2	2,265	638.3	1,082.4	12.0	1,094.4	1,732.7
1976 <sup>3</sup>							
19/0	279.1	2,241	625.5	1,086.7	36,0	1,122.7	1,748.2
19/6	279.1	2,241 Disappearance	625.5	1,086.7 Average	36.0 Price	Placed	1,748.2 I under nent Ioan
1970	279.1		625.5	Average price per	Price support	Placed	l under nent Ioan
1970	279.1 Total		625.5 Exports	Average	Price	Placed	l under
1976		Disappearance		Average price per	Price support	Piaceo Governr	l under nent Ioan Percentage
1976	Total Million	Disappearance Domestic Million	Exports Million pounds	Average price per pound	Price support level Cents	Placed Governr Quantity Million	d under nent Ioan Percentage of crop
	Total Million pounds	Disappearance Domestic Million pounds	Exports Million pounds Flu	Average price per pound <i>Cents</i> ne-cured, types 11	Price support level Cents -14	Placed Governr Quantity Million pounds	d under nent Ioan Percentage of crop Percent
1966	Total Million pounds 1,274.3	Disappearance Domestic Million pounds 687.2	Exports Million pounds Flu 587.1	Average price per pound <i>Cents</i> re-cured, types 11 66.9	Price support level Cents -14 58.8	Placed Governm Quantity Million pounds 74.6	Percentage of crop Percent Percent
1966 1967	Total Million pounds	Disappearance Domestic Million pounds	Exports Million pounds Flu	Average price per pound <i>Cents</i> ne-cured, types 11	Price support level Cents -14	Placed Governm Quantity Million pounds 74.6 282.1	Percentage of crop Percent Percent 6.8 22.6
1966 1967 1968	Total <i>Million</i> <i>pounds</i> 1,274.3 1,221.0 1,197.0 1,180.5	Disappearance Domestic Million pounds 687.2 687.7	Exports Million pounds Flu 587.1 533.3	Average price per pound <i>Cents</i> e-cured, types 11 66.9 64.2	Price support level Cents -14 58.8 59.9	Placed Governm Quantity Million pounds 74.6	Percentage of crop Percent Percent
1966 1967 1968 1969	Total <i>Million</i> <i>pounds</i> 1,274.3 1,221.0 1,197.0 1,180.5 1,174.1	Disappearance Domestic Million pounds 687.2 687.7 671.7	Exports Million pounds Flu 587.1 533.3 525.3	Average price per pound <i>Cents</i> e-cured, types 11 66.9 64.2 66.6	Price support level Cents -14 58.8 59.9 61.6	Placed Governm Quantity Million pounds 74.6 282.1 128.8	Percentage of crop Percent Percent 6.8 22.6 12.9
1966 1967 1968 1968 1969 1970	Total <i>Million</i> <i>pounds</i> 1,274.3 1,221.0 1,197.0 1,180.5 1,174.1 1,142.5	Disappearance Domestic <i>Million</i> <i>pounds</i> 687.2 687.7 671.7 645.9 640.1 662.5	Exports Million pounds Flu 587.1 533.3 525.3 534.6 534.0 480.0	Average price per pound <i>Cents</i> e-cured, types 11 66.9 64.2 66.6 72.4 72.0 77.2	Price support level -14 58.8 59.9 61.6 63.8 66.6 69.4	Placed Governm Quantity Million pounds 74.6 282.1 128.8 97.6 144.2 55.7	Percentage of crop Percent Percent 6.8 22.6 12.9 9.3 12.2 5.2
1966 1967 1968 1969 1970 1971	Total <i>Million</i> <i>pounds</i> 1,274.3 1,221.0 1,197.0 1,180.5 1,174.1 1,142.5 1,183.0	Disappearance Domestic Million pounds 687.2 687.7 671.7 645.9 640.1 662.5 664.2	Exports Million pounds Flu 587.1 533.3 525.3 534.6 534.0 480.0 518.8	Average price per pound <i>Cents</i> e-cured, types 11 66.9 64.2 66.6 72.4 72.0 77.2 85.3	Price support level -14 58.8 59.9 61.6 63.8 66.6 69.4 72.7	Placed Governm Quantity Million pounds 74.6 282.1 128.8 97.6 144.2 55.7 24.3	under nent Ioan           Percentage of crop           Percent           6.8           22.6           12.9           9.3           12.2           5.2           2.4
1966 1967 1968 1969 1969 1970 1971 1972	Total <i>Million</i> <i>pounds</i> 1,274.3 1,221.0 1,197.0 1,180.5 1,174.1 1,142.5 1,183.0 1,301.0	Disappearance Domestic Million pounds 687.2 687.7 671.7 645.9 640.1 662.5 664.2 703.0	Exports Million pounds Flu 587.1 533.3 525.3 534.6 534.0 480.0 518.8 598.0	Average price per pound <i>Cents</i> e-cured, types 11 66.9 64.2 66.6 72.4 72.0 77.2 85.3 88.1	Price support level -14 58.8 59.9 61.6 63.8 66.6 69.4 72.7 76.6	Placed Governm Quantity Million pounds 74.6 282.1 128.8 97.6 144.2 55.7 24.3 30.7	under nent Ioan           Percentage of crop           Percent           6.8           22.6           12.9           9.3           12.2           5.2           2.4           2.7
1966 1967 1968 1969 1970 1971 1971 1971 1972 1973	Total <i>Million</i> <i>pounds</i> 1,274.3 1,221.0 1,197.0 1,180.5 1,174.1 1,142.5 1,183.0 1,301.0 1,200.6	Disappearance Domestic Million pounds 687.2 687.7 671.7 645.9 640.1 662.5 664.2 703.0 652.3	Exports <i>Million</i> <i>pounds</i> Flu 587.1 533.3 525.3 534.6 534.0 480.0 518.8 598.0 548.3	Average price per pound Cents e-cured, types 11 66.9 64.2 66.6 72.4 72.0 77.2 85.3 88.1 105.0	Price support level -14 58.8 59.9 61.6 63.8 66.6 69.4 72.7 76.6 83.3	Placed Governm Quantity Million pounds 74.6 282.1 128.8 97.6 144.2 55.7 24.3 30.7 23.0	under nent Ioan           Percentage of crop           Percent           6.8           22.6           12.9           9.3           12.2           5.2           2.4           2.7           1.9
1966 1967 1968 1969 1970 1971 1972 1973 1974 1975	Total <i>Million</i> <i>pounds</i> 1,274.3 1,221.0 1,197.0 1,180.5 1,174.1 1,142.5 1,183.0 1,301.0	Disappearance Domestic Million pounds 687.2 687.7 671.7 645.9 640.1 662.5 664.2 703.0	Exports Million pounds Flu 587.1 533.3 525.3 534.6 534.0 480.0 518.8 598.0	Average price per pound <i>Cents</i> e-cured, types 11 66.9 64.2 66.6 72.4 72.0 77.2 85.3 88.1	Price support level -14 58.8 59.9 61.6 63.8 66.6 69.4 72.7 76.6	Placed Governm Quantity Million pounds 74.6 282.1 128.8 97.6 144.2 55.7 24.3 30.7	under nent Ioan           Percentage of crop           Percent           6.8           22.6           12.9           9.3           12.2           5.2           2.4           2.7
1966 1967 1968 1969 1970 1970 1971 1972 1973 1974 1975 1976	Total <i>Million</i> <i>pounds</i> 1,274.3 1,221.0 1,197.0 1,180.5 1,174.1 1,142.5 1,183.0 1,301.0 1,200.6	Disappearance Domestic Million pounds 687.2 687.7 671.7 645.9 640.1 662.5 664.2 703.0 652.3	Exports <i>Million</i> <i>pounds</i> Flu 587.1 533.3 525.3 534.6 534.0 480.0 518.8 598.0 548.3	Average price per pound Cents e-cured, types 11 66.9 64.2 66.6 72.4 72.0 77.2 85.3 88.1 105.0	Price support level -14 58.8 59.9 61.6 63.8 66.6 63.8 66.6 69.4 72.7 76.6 83.3 93.2	Placed Governm Quantity Million pounds 74.6 282.1 128.8 97.6 144.2 55.7 24.3 30.7 23.0	under nent Ioan           Percentage of crop           Percent           6.8           22.6           12.9           9.3           12.2           5.2           2.4           2.7           1.9
1966 1967 1968 1969 1970 1971 1972 1973 1974 1975	Total <i>Million</i> <i>pounds</i> 1,274.3 1,221.0 1,197.0 1,180.5 1,174.1 1,142.5 1,183.0 1,301.0 1,200.6	Disappearance Domestic Million pounds 687.2 687.7 671.7 645.9 640.1 662.5 664.2 703.0 652.3	Exports <i>Million</i> <i>pounds</i> Flu 587.1 533.3 525.3 534.6 534.0 480.0 518.8 598.0 548.3 522.5	Average price per pound <i>Cents</i> e-cured, types 11 66.9 64.2 66.6 72.4 72.0 77.2 85.3 88.1 105.0 99.8 Burley, type 31	Price support level -14 -14 -14 -14 -14 -14 -14 -14 -14 -1	Placed Governm Quantity Million pounds 74.6 282.1 128.8 97.6 144.2 55.7 24.3 30.7 23.0 259.0	1 under         nent Ioan         Percentage         of crop         Percent         6.8         22.6         12.9         9.3         12.2         5.2         2.4         2.7         1.9         18.4
1966 1967 1968 1969 1970 1970 1971 1972 1973 1974 1975 1976 1976	Total <i>Million</i> <i>pounds</i> 1,274.3 1,221.0 1,197.0 1,180.5 1,174.1 1,142.5 1,183.0 1,301.0 1,200.6 1,193.2	Disappearance Domestic Million pounds 687.2 687.7 671.7 645.9 640.1 662.5 664.2 703.0 652.3 670.7	Exports <i>Million</i> <i>pounds</i> Flu 587.1 533.3 525.3 534.6 534.0 480.0 518.8 598.0 548.3	Average price per pound <i>Cents</i> e-cured, types 11 66.9 64.2 66.6 72.4 72.0 77.2 85.3 88.1 105.0 99.8	Price support level -14 58.8 59.9 61.6 63.8 66.6 63.8 66.6 69.4 72.7 76.6 83.3 93.2	Placed Governm Quantity Million pounds 74.6 282.1 128.8 97.6 144.2 55.7 24.3 30.7 23.0 259.0 62.5	1 under nent Ioan Percentage of crop Percent 6.8 22.6 12.9 9.3 12.2 5.2 2.4 2.7 1.9 18.4
1966 1967 1968 1969 1970 1970 1971 1972 1973 1974 1975 1976 	Total <i>Million</i> <i>pounds</i> 1,274.3 1,221.0 1,197.0 1,180.5 1,174.1 1,142.5 1,183.0 1,301.0 1,200.6 1,193.2 600.5	Disappearance Domestic Million pounds 687.2 687.7 671.7 645.9 640.1 662.5 664.2 703.0 652.3 670.7 544.1	Exports <i>Million</i> <i>pounds</i> Flu 587.1 533.3 525.3 534.6 534.0 480.0 518.8 598.0 548.3 522.5 548.3 522.5	Average price per pound Cents e-cured, types 11 66.9 64.2 66.6 72.4 72.0 77.2 85.3 88.1 105.0 99.8 Burley, type 31 66.9	Price support level -14 -14 -14 -14 -14 -14 -14 -14 -14 -14	Placed Governm Quantity Million pounds 74.6 282.1 128.8 97.6 144.2 55.7 24.3 30.7 23.0 259.0	1 under         nent Ioan         Percentage         of crop         Percent         6.8         22.6         12.9         9.3         12.2         5.2         2.4         2.7         1.9         18.4
1966 1967 1968 1969 1970 1971 1972 1973 1974 1975 1976 1966 1967 1968 1969	Total <i>Million</i> <i>pounds</i> 1,274.3 1,221.0 1,197.0 1,180.5 1,174.1 1,142.5 1,183.0 1,301.0 1,200.6 1,193.2 600.5 598.0 571.0 565.2	Disappearance Domestic Million pounds 687.2 687.7 671.7 645.9 640.1 662.5 664.2 703.0 652.3 670.7 544.1 544.6 516.1 507.1	Exports <i>Million</i> <i>pounds</i> Flu 587.1 533.3 525.3 534.6 534.0 480.0 518.8 598.0 548.3 522.5 56.4 53.4 54.9 58.1	Average price per pound Cents e-cured, types 11 66.9 64.2 66.6 72.4 72.0 77.2 85.3 88.1 105.0 99.8 Burley, type 31 66.9 71.8 73.7 69.6	Price support level -14 -14 -14 -14 -14 -14 -14 -14 -14 -14	Placed Governm Quantity Million pounds 74.6 282.1 128.8 97.6 144.2 55.7 24.3 30.7 23.0 259.0 62.5 64.2	1 under         nent Ioan         Percentage         of crop         Percent         6.8         22.6         12.9         9.3         12.2         5.2         2.4         2.7         1.9         18.4         10.6         11.9
1966	Total Million pounds 1,274.3 1,221.0 1,197.0 1,180.5 1,174.1 1,142.5 1,183.0 1,301.0 1,200.6 1,193.2 600.5 598.0 571.0 565.2 557.4	Disappearance Domestic Million pounds 687.2 687.7 671.7 645.9 640.1 662.5 664.2 703.0 652.3 670.7 544.1 544.6 516.1 507.1 503.0	Exports <i>Million</i> <i>pounds</i> Flu 587.1 533.3 525.3 534.6 534.0 480.0 518.8 598.0 548.3 522.5 56.4 53.4 54.9 58.1 54.4	Average price per pound Cents e-cured, types 11 66.9 64.2 66.6 72.4 72.0 77.2 85.3 88.1 105.0 99.8 Burley, type 31 66.9 71.8 73.7 69.6 72.2	Price support level -14 58.8 59.9 61.6 63.8 66.6 63.8 66.6 69.4 72.7 76.6 83.3 93.2 106.0 60.6 61.8 63.5 65.8 68.6	Placed Governm Quantity Million pounds 74.6 282.1 128.8 97.6 144.2 55.7 24.3 30.7 23.0 259.0 62.5 64.2 56.2 158.2 47.7	1 under         nent Ioan         Percentage         of crop         Percent         6.8         22.6         12.9         9.3         12.2         5.2         2.4         2.7         1.9         18.4         10.6         11.9         10.0         26.8         8.5
1966         1967         1968         1969         1970         1971         1972         1973         1974         1975         1976         1978         1979         1979         1970         1971         1973         1974         1975         1976         1977         1976         1967         1967         1967         1970         1971	Total Million pounds 1,274.3 1,221.0 1,197.0 1,180.5 1,174.1 1,142.5 1,183.0 1,301.0 1,200.6 1,193.2 600.5 598.0 571.0 565.2 557.4 569.9	Disappearance Domestic Million pounds 687.2 687.7 671.7 645.9 640.1 662.5 664.2 703.0 652.3 670.7 544.1 544.6 516.1 507.1 503.0 515.2	Exports Million pounds Flu 587.1 533.3 525.3 534.6 534.0 480.0 518.8 598.0 548.3 522.5 56.4 53.4 54.9 58.1 54.4 54.7	Average price per pound Cents e-cured, types 11 66.9 64.2 66.6 72.4 72.0 77.2 85.3 88.1 105.0 99.8 Burley, type 31 66.9 71.8 73.7 69.6 72.2 80.9	Price support level -14 -14 -14 -14 -14 -14 -14 -14 -14 -14	Placed Governm Quantity Million pounds 74.6 282.1 128.8 97.6 144.2 55.7 24.3 30.7 23.0 259.0 62.5 64.2 56.2 158.2 47.7 .2	1 under         nent Ioan         Percentage         of crop         Percent         6.8         22.6         12.9         9.3         12.2         5.2         2.4         2.7         1.9         18.4         10.6         11.9         10.0         26.8         8.5
1966         1967         1968         1969         1970         1971         1972         1973         1974         1975         1976         1976         1966         1967         1976         1977         1976         1977         1977         1977         1978         1969         1970         1971         1972	Total Million pounds 1,274.3 1,221.0 1,197.0 1,180.5 1,174.1 1,142.5 1,183.0 1,301.0 1,200.6 1,193.2 600.5 598.0 571.0 565.2 557.4 569.9 609.6	Disappearance Domestic Million pounds 687.2 687.7 671.7 645.9 640.1 662.5 664.2 703.0 652.3 670.7 544.1 544.6 516.1 507.1 503.0 515.2 534.5	Exports Million pounds Flu 587.1 533.3 525.3 534.6 534.0 480.0 518.8 598.0 548.3 522.5 56.4 53.4 54.9 58.1 54.4 54.7 75.1	Average price per pound Cents e-cured, types 11 66.9 64.2 66.6 72.4 72.0 77.2 85.3 88.1 105.0 99.8 Burley, type 31 66.9 71.8 73.7 69.6 72.2 80.9 79.2	Price support level -14 -14 -14 -14 -14 -14 -14 -14 -14 -14	Placed Governm Quantity Million pounds 74.6 282.1 128.8 97.6 144.2 55.7 24.3 30.7 23.0 259.0 62.5 64.2 56.2 158.2 47.7 .2 22.9	1 under         nent Ioan         Percentage         of crop         Percent         6.8         22.6         12.9         9.3         12.2         5.2         2.4         2.7         1.9         18.4         10.6         11.9         10.0         26.8         8.5            3.9
1966 1967 1968 1969 1970 1971 1972 1973 1974 1975 1976	Total Million pounds 1,274.3 1,221.0 1,197.0 1,180.5 1,174.1 1,142.5 1,183.0 1,301.0 1,200.6 1,193.2 600.5 598.0 571.0 565.2 557.4 569.9 609.6 619.0 586.7	Disappearance Domestic Million pounds 687.2 687.7 671.7 645.9 640.1 662.5 664.2 703.0 652.3 670.7 544.1 544.6 516.1 507.1 503.0 515.2 534.5 533.1	Exports Million pounds Flu 587.1 533.3 525.3 534.6 534.0 480.0 518.8 598.0 548.3 522.5 56.4 53.4 54.9 58.1 54.4 54.9 58.1 54.4 54.7 75.1 86.8	Average price per pound Cents e-cured, types 11 66.9 64.2 66.6 72.4 72.0 77.2 85.3 88.1 105.0 99.8 Burley, type 31 66.9 71.8 73.7 69.6 72.2 80.9 79.2 92.9	Price support level -14 -14 -14 -14 -14 -14 -14 -14 -14 -14	Placed Governm Quantity Million pounds 74.6 282.1 128.8 97.6 144.2 55.7 24.3 30.7 23.0 259.0 62.5 64.2 56.2 158.2 47.7 .2 22.9 .7	1 under         nent Ioan         Percentage         of crop         Percent         6.8         22.6         12.9         9.3         12.2         5.2         2.4         2.7         1.9         18.4         10.6         11.9         10.0         26.8         8.5            3.9         .1
1966         1967         1968         1969         1970         1971         1972         1973         1974         1975         1976         1978         1979         1971         1972         1973         1974         1975         1976         1977         1978         1969         1970         1971         1972         1973         1974         1975         1973	Total Million pounds 1,274.3 1,221.0 1,197.0 1,180.5 1,174.1 1,142.5 1,183.0 1,200.6 1,193.2 600.5 598.0 571.0 565.2 557.4 569.9 609.6 619.0	Disappearance Domestic Million pounds 687.2 687.7 671.7 645.9 640.1 662.5 664.2 703.0 652.3 670.7 544.1 544.6 516.1 507.1 503.0 515.2 534.5	Exports Million pounds Flu 587.1 533.3 525.3 534.6 534.0 480.0 518.8 598.0 548.3 522.5 56.4 53.4 54.9 58.1 54.4 54.7 75.1	Average price per pound Cents e-cured, types 11 66.9 64.2 66.6 72.4 72.0 77.2 85.3 88.1 105.0 99.8 Burley, type 31 66.9 71.8 73.7 69.6 72.2 80.9 79.2	Price support level -14 -14 -14 -14 -14 -14 -14 -14 -14 -14	Placed Governm Quantity Million pounds 74.6 282.1 128.8 97.6 144.2 55.7 24.3 30.7 23.0 259.0 62.5 64.2 56.2 158.2 47.7 .2 22.9	1 under         nent Ioan         Percentage         of crop         Percent         6.8         22.6         12.9         9.3         12.2         5.2         2.4         2.7         1.9         18.4         10.6         11.9         10.0         26.8         8.5            3.9

<sup>1</sup> July 1 for flue-cured; October 1 for burley. <sup>2</sup> Sales. <sup>3</sup> Based on September 1 crop prospects. <sup>4</sup> Estimated.

Table 16--Flue-cured and burley tobacco: Stocks and stocks utilization ratios, manufacturers and dealers, 1952-76

	•	Flue-cure		ales weig				
			•			Burley	•	
Marketing year	Domestic man				Domestic mar		Deale	
year	Beginning : stocks	Stocks usings	:Beginning : stocks		Beginning: stocks:		Beginning stocks	: Stocks :exports
	<u>1/</u>	ratio	: 1/	: ratio :	2/ :	-	: 2/	: ratio
	: Million : pounds	Number	Million pounds	Number	Million pounds	Number	Million pounds	Number
	: <u>pounds</u>	Induiter	pounds	NUMBEL	pounds	Mander	pounds	<u>Number</u>
1952	: 1,364	1.65	185	0.44	899	1.73	39	1.34
1953	: 1,400	1.80	214	.50	918	1.86	48	1.37
1954	: 1,447 : 1,485	1.94 2.04	189 242	. 44 . 44	920 867	1.90 1.79	51 48	1.55 1.41
1955 1956	: 1,405	2.24	225	.44	884	1.83	38	1.36
	:							
1957	: : 1,594	2.16	274	.62	980	2.05	36	1.29-
1958	: 1,406	1.91	286 242	.65 .58	958 952	1.98 1.91	40 29	1.14 .81
1959 1960	: 1,328 : 1,286	1.73 1.62	263	•55	1,048	2.06	53	1.29
1961	: 1,337	1.71	247	.51	989	1.88	50	1.11
	:							
1962	: 1,467 : 1,478	1.89	237	•55 .62	1,049 1,044	1.98 2.03	55 90	1.04′ 1.58
	: 1,478 : 1,406	1.92 1.81	307 283	.64	1,060	1.89	90 87	1.55
1965	: 1,363	1.81	274	.65	1,023	1.86	76 68	1.33 1.21
1966	1,349	1.96	253	.43	1,065	1.96	00	TOCT
2017		1 00	281	50	1 028	1.90	67	1.26
1967 1968	: 1,306 : 1,258	1.90 1.87	201 271	•53 •52	1,038 966	1.87	36	.65
1969	: 1,081	1.67	219	.41	942	1.86	34	•59
1970 19 <b>71</b>	: 1,014 : 1,010	1.58 1.52	214 204	.40 .43	858 854	1.71 1.66	30 28	.56 .51
->1-	:	,		Ū.	-			
1972	: : 1,087	1,64	206	.40	888	1.66	33	<b>.</b> 44
1973	: 1,154	1.64	<b>19</b> 3	•32 •32 •41	920	1.73	32	•37 •46
1974 1975	: 1,154 : 1,259	1.77 1.88	176 213	•32 •41	900 1,032	1.53 3/1.68	31 51	<u>3</u> /.57
1976	: 1,338		176		<u>3</u> /1,077	<u> </u>	51 <u>3</u> /45	
	:							
	•							
	•							

(Farm-sales weight)

1/ July 1.

2/ October 1.

3/ Estimated.

Lease and transfer of allotments and quotas

Year	Flue-o	cured	Burley
	Thousand	Million	Million
	acres	pounds	pounds
963	33.1		
964	41.8		
965	54.7		
966	80.1	138.0	
967	97.2	167.6	
968	122.9	214,6	
969	131.8	230.3	
970	146.3	255.1	
971	166.3	289.4	15.6
972	182.9	322.1	50.4
973	192.9	363.1	33.5
974	234.1	416.1	81.6
975	248.9	474.8	82.0
976 <sup>1</sup>	240.8	424.0	57.3

<sup>1</sup> Prellminary.

Compiled from records of Tobacco and Peanut Division, ASCS.

last season while EC took less. For the 1976 season, Japan's purchases will do well to stay at last year's high level. Middle East markets may take more. However, EC destination, including U.K., Italy, and West Germany, may reduce purchases as manufacturers increase their takings from other sources and utilization prospects remained dampened.

#### Supplies Increase

Despite a reduced crop, the increased carryover means that 1976/77 supply is above last season. Flue-cured tobacco acreage for harvest this year is forecast 10 percent below 1975, due to the smaller allotment. Acreage was up 1½ percent from April intentions but reductions from last year are indicated for all belts and States except Virginia and Florida. Nationally, the yield estimate is 1 percent below last season. The Old and Middle belt may increase, but in the Georgia-Florida belt yields are off sharply due to heavy rains in late May. The September 1 forecast for flue-cured production was 1,275 million pounds—10 percent below 1975. Output is down in all States and belts except Florida.

Flue-cured carryover last July 1 totaled 1,874 million pounds. This was 13 percent above a year earlier. The supply—production plus carryover—is about 3 percent above the 3,067 million pounds in 1975/76. This year's supply is 2.6 times last year's use, about equal to the desired ratio based on legislative formula. Carryover next July 1 will increase further (table 14).

#### Loan Stocks to Increase

By September 1, uncommitted loan stocks of 1969-75 flue-cured tobacco—a component of the car-

Tobacco loan stocks, 1974-76

(Farm-sales weight)

-	E	nd of Augu	ist
Туре	1974	1975	1976
	Million pounds	Million pounds	Million pounds
Flue-cured, 11-14 Uncommitted Burley, 31 Virginia, 21 Kentucky-Tennessee, 22-23 Kentucky-Tennessee, 35-36 Ohio, 42-44 Puerto Rican, 46 Connecticut Valley, 51-52 Wisconsin, 54-55	294.0 142.4 146.9 59.2 0 1.4 6.3 0 5.3 2.2 0	145.2 99.7 40.6 .3 .3 .1 0 1.4 .9 (') 188.8	334.5 .1 0 0 0 0 .8 (')

<sup>1</sup> Neglible.

Compiled from records of Tobacco Division, ASCS.

ryover and supply estimates above—totaled 334 million pounds. This was 235 million pounds above a year earlier. With considerable loans from the 1975 and 1976 crops and relatively large holdings of lower stalk position categories, sales this season may remain low.

In 1975 and 1976 about 80 percent of the loan volume has been in the less desirable, low-stalk groupings. (Normally, about 30 percent of the entire crop consists of lower stalk positions-lugs. primings, and nondescript categories-tobaccos that are not as desirable for cigarette manufacture as the more flavorful, heavy bodied upper stalk leaf.) By next June 30, the end of the marketing year, loan volume may total 450 to 500 million pounds. While that amount is average size by comparison with the past decade or so, there is a considerable imbalance of grades in relation to current demand. At present support levels, these tobacco have little market overseas and U.S. manufacturers can import similar tobacco more economically.

#### BURLEY

Burley tobacco (type 31) goes chiefly for cigarettes. In the marketing year just ending, nearly three-fourths of burley is going for U.S. cigarettes, exports will take about 15 percent and other domestic products the rest. Domestic burley use continues below the 1964/65 peak due to relatively short supplies and near record prices. Despite the brisk demand for American type cigarette blends abroad, U.S. burley exports, although up, have not offset the reduced domestic use of recent years.

#### **Disappearance Stabilizing**

Domestic use of burley tobacco for the year ending September 30, probably will total about the same as the 520 million pounds used in 1974/75 (table 15). Exports will be up about 30 percent from the 68 million pounds last year. Total disappearance is expected to be above last season but about 2 percent below the record in 1973/74 of 619 million pounds. This would leave October 1 carryover about 3 percent larger than the relatively short supplies of a year earlier.

Disappearance for the first 9 months of the marketing year was 467 million pounds, up about 3 percent from a year earlier. Domestic use totaled 391 million pounds, down 13 million from last year. Although cigarette output has been increasing, burley has not maintained its historic share of the cigarette blend. Among the secondary outlets for burley, both bulk tobacco exports and smoking tobacco output are off.

For the first 10 months of this marketing year, burley exports totaled 80 million pounds, 25 million above a year earlier. Italy, the Netherlands, Japan, Korea, Switzerland, and Philippines took more; West Germany and Thailand took less. Foreign burley production increased almost 100 million pounds last year. Total foreign production is now less than 50 million pounds below U.S. production.

#### **Supplies Increased**

The September estimate of the 1976 U.S. burley crop is 626 million pounds—2 percent below 1975. Acreage for harvest is down 1 percent. This is the sixth year of poundage controls. For 1976 the effective quota is down 2 percent from last season. Prospective yields are slightly below last year's level. Burley tobacco remains in only fair condition as harvesting begins.

Burley supply for 1976/77 (indicated carryover plus new crop) is about 1 percent above last year and only 4 percent above 1974's low level. Prospective supply is about 2.8 times probable disappearance and is slightly below the desired supply based on legislative formula.

Since last winter there have been some uncommitted loan stocks. Last year's loan receipts were higher than expected. Despite higher prices, loan stocks this year may not increase substantially.

Auction sales usually begin in late November. The 1975 crop sold for an average of 105.6 cents per pound. Price supports for 1976 burley average 109.2 cents per pound, about 14 percent above 1975. Loan rates for individual grades will be announced before the markets open.

# SOUTHERN MARYLAND

Southern Maryland tobacco (type 32) goes almost entirely into cigarettes with about one-third of the crop for export. But annual disappearance since 1950 has varied widely.

#### Use Down

Disappearance of Maryland tobacco during the first 9 months of the marketing year that began October 1, 1975, totaled 24 million pounds—13 percent below a year earlier. Both domestic use and exports declined. Record prices received for the small 1975 crop have reduced use. For the 1975/76 marketing year, disappearance, although down slightly, is expected to exceed reduced levels of the early 1970's (table 17).

Exports of Maryland tobacco remain low. In the first 10 months of the current marketing year, exports were substantially below a year-earlier period. Most markets took less tobacco, including Switzerland, the major destination in 1975. Swiss cigarette output was down.

#### Stocks Lower; Crop Up

By next January 1 carryover probably will decrease from this year's 53.6 million pounds. The Southern Maryland crop is estimated at 29 million pounds, 32 percent above 1975 when yields were down. Acreage allotments are not in effect, since growers disapproved a marketing quota for the 1976 crop. This year's crop, plus the estimated carryover will provide a 1976/77 supply about the same as the year now ending.

Auction sales for the 1975 Maryland tobacco crop began April 13 and ended June 3. Prices to growers averaged 109.1 cents per pound, a record high. Prices increased for all grades, and overall quality of offerings declined. The higher price resulted from a sharp decline in marketings, 30 percent less than the 1970-74 average.

### FIRE-CURED

Fire-cured tobacco is used for making snuff, plug and twist chewing, cigar and smoking tobacco. Since U.S. production of most of these products has declined over the past decade, the use of fire-cured tobacco has also fallen. With shorter supplies, exports are also reduced.

#### Disappearance Down

Disappearance of fire-cured tobacco (types 21-23) during the first 9 months of the marketing year that began October 1, 1975 was 26 million pounds,

Table 17-Southern Maryland tobacco, type 32: Acreage, yield, production, carryover, supply, disappearance, season average price, 1968-76

				Supply		[	Disappearance	1	Average
Marketing year	Acreage harvested	Yield per acre	Production	Stocks, Jan. 1	Total	Total	Domestic	Exports	price per pound to growers
	Thousand acres	Pounds	Million pounds	Million pounds	Million pounds	Million pounds	Million pounds	Million pounds	Cents
1968	29.0	1,100	31.9	81.5	113.4	48.7	38.3	10.4	69.8
1969	26.5	1,060	28.1	66.7	94.8	41.3	29.1	12.2	75.1
1970	27.0	1,090	29.4	50.1	79.5	39.5	27.6	11.9	78.6
1971	27.0	1,040	28.1	46.0	74.1	25.5	17.5	8.0	81.9
1972	24.0	990	23.8	46.6	70.4	25,5	13.4	12.1	84.5
1973 <sup>2</sup>	27.8	1,260	35.0	43.8	78.8	26.1	13.8	12.3	87.8
1974 <sup>2</sup>	26.0	1,260	32.8	51.7	84.5	31.0	22.5	8.5	<sup>3</sup> 92.2
1975 <sup>2</sup>	23.0	950	420.4	53.6	74.0	<sup>5</sup> 28.0	<sup>5</sup> 21.4	<sup>5</sup> 6.6	4 109.1
1976 <sup>6</sup>	23.0	1,250	28.8	48.4	77,2				

<sup>1</sup> Year beginning October 1. <sup>2</sup> Includes sales and certification. <sup>3</sup>95.6 cents in Maryland and 51.4 cents in other States. <sup>4</sup> Sales

data. <sup>5</sup> Estimated. <sup>6</sup> Based on September 1 crop prospects and estimated stocks.

about the same as a year earlier. Declining cigar and smoking tobacco production cut domestic disappearance. In October 1975-June 1976, snuff output (the major domestic use of fire-cured) was about the same as a year earlier.

For the year ending this September, estimated disappearance of 35 million pounds is slightly below both last season's disappearance and output. Carryover stocks this October 1 will probably remain about the same as last year (table 18). Kentucky-Tennessee (types 22-23) will absorb the decline while Virginia (type 21) stocks are increasing.

Exports of fire-cured tobacco in the season now ending are expected to increase from the 1974/75 exports. Exports of 16.0 million pounds of Kentucky-Tennessee types during October 1975-July 1976 were 2<sup>1</sup>/<sub>2</sub> million pounds above a year earlier. Virginia fire-cured exports of 2.9 million pounds in October 1975-July 1976 were about 1 million below a year earlier.

### Production Down; Stocks Stable

The September estimate of fire-cured production was 35 million pounds, 5 percent below last year's crop. Acreage for harvest is slightly larger, however, average yield is down.

Combined supplies of the fire-cured types for 1976/77—estimated carryover and production—total about the same as the 86 million pounds of a year earlier.

# DARK AIR-CURED

Dark air-cured tobacco (types 35-37) is used in the manufacture of plug, twist, fine-cut chewing tobacco, and snuff, and also to some extent for smoking tobacco and cigars. Production and use have declined about half in the past two decades. Exports now account for only one-seventh of annual disappearance.

### Disappearance Increased

Disappearance of dark air-cured tobacco during the first 9 months of the current marketing year was 14 million pounds, 2 million above a year earlier. Exports steadied, but domestic use increased. Last year's price to growers averaged 12 cents per pound higher than in 1974.

For the year ending September 30, 1976, total disappearance may rise about 1 million pounds from the 17 million of last year. This would mean a carryover slightly below the 35 million of last October 1 (table 19).

### Supplies Lower

The September estimate of this year's dark aircured crop is 16 million pounds—about 8 percent above last year's relatively low level. Acreage for harvest is estimated higher than last year. Despite larger crops, smaller carryovers will give total 1976/77 supplies about 2 million below last year's 50 million pounds. Supplies will be 2.6 times the past season's use.

# CIGAR TOBACCO

Cigar leaf tobaccos (types 41-62) are classified according to usage in cigar manufacture—filler, binder, and wrapper. However, loose leaf chewing tobacco takes most of the cigar binder. Exports are important for cigar wrapper, other kinds have negligible exports.

U.S. and Puerto Rico cigar leaf output declined last year, due to poor yields. Yields and prices to growers have increased. Output will rise this sea-

# Table 18—Fire-cured tobacco, Kentucky-Tennessee types 22-23, and Virginia fire-cured type 21: Acreage, yield, production, carryover, supply, disappearance, season average price, and price support operations, 1967-76

	(	Farm-sales weig	ht)		
			Beginni	ng stocks, Octo	ober 1-
Acreage harvested	Yleld per acre	Production	Manufac- turers and other	Under Ioan	Tot
Thousand	Pounds	Million	Million	Million	Mill

Marketing

1967 1968 1969 1970 1971	Thousand acres 17.3 17.9 19.0	Pounds	Million pounds	Million pounds	Million		
1968 1969 1970	17.9	1.702	Kontuslus Tee	Petrice	pounds	Million pounds	Million pounds
1968 1969 1970	17.9	1.702	Kentucky-ren	nessee fire-cure	d, types 22-23		
1969 1970		1,822	29.5 32.6	64.0 57.3	27.3 21 <b>.</b> 5	91.3 78.8	120.8
		1,797	34.1	61.1	11.6	72.7	111.4 106.8
1971	17.7	1,749	30.9	54.1	9.7	63.8	94.7
	19.5	1,928	37.6	48.6	4.7	53.3	90.9
1972	20.4	1,844	37.6	55.0	1.2	56.2	93.8
1973	16.6	1,668	27.7	54.2	3.1	57.3	85.0
1974	16.2	1,602	26.0	44.0	1.1	45.1	71.1
1975 1976 <sup>1</sup>	18.4 18.6	1,772	32.6	40.5	.1	40.7	73.3
1970	18.6	1,620	30.1			42.3	72.4
			Virgin	ia fire-cured, ty	pe 21		
1967	5.4	1,290	7.0	12.1	2.7	14.8	21.8
1968	4.9	1,205	5.9	8.9	2.8	11.7	17.6
1969	5.0	1,340	6.7	8.0	1.9	9.9	16.6
1970	5.0	1,230	6.2	8.4	1.4	9.8	16.0
1971 1972	5.0	1,180 970	5.9	8.0	1.0	9.0	14.9
1972	4.8 4.7	1,205	4.7 5.7	7.9 7.6	$({}^{3})$	8.3	13.0
1974	5.0	1,185	5.9	7.1	()	7.6 7.1	13.3 13.0
1975	5.0	975	4.9	7.1	.3	7.3	12.2
1976 <sup>1</sup>	5.3	1,000	5.3	· • •	.0	8.2	13.5
		· · · · · · · · · · · · · · · · · · ·					
		Disappearance		Average	Price		under nent loan
	Total	Domestic	Exports	price per pound	support level	Quantity	Percentage of crop
	Million pounds	Million pounds	Million pounds	Cents	Cents	Million pounds	Percent
			Kentucky-Ten	nessee fire-curec	l, types 22-23		
1967	42.0	14.9	27.1	46.2	41.9	0.8	2.7
1968	38.7	<sup>2</sup> 19.1	19.6	51.1	43.1	.4	1.2
1969	43.0	18.5	24.5	48.1	44.6	1.9	5.6
1970	41.4	13.1	28.3	54.4	46.6	<sup>4</sup> ( <sup>3</sup> )	.1
1971	34.7	16.0	18.7	60.8	48.5	$\binom{3}{2}$	.1
1972	36.5	14.2	22.3	57.3	50.8	2.8	7.4
1973 1974	39.9	15.7	24.2	71.7	53.5	.2	.7
19/4	30.3 431.0	14.5 10.6	15.8 420.4	93.4 104.7	58.2 65.2	.7 .1	2.7
	21.0	10.0	20.4	104.7	74.1	.1	.4
1975 1976							
1975			Virgin	ia fire-cured, typ	pe 21		
1975 1976				ia fire-cured, typ			10.1
1975 1976 	10.1	3.4	6.7	40.9	41.9	.7	10.1
1975 1976  1967 1968	10.1 7.7	3.0	6.7 4.7	40.9 46.9	41.9 43.1	.2	3.4
1975 1976  1967  1968  1969	10.1 7.7 6.8	3.0 1.7	6.7	40.9 46.9 53.1	41.9 43.1 44.6		3.4 1.5
1975 1976  1967  1968  1969  1970	10.1 7.7	3.0	6.7 4.7 5.1	40.9 46.9	41.9 43.1	.2 .1	3.4
1975 1976  1967 1968  1969  1970  1971  1972	10.1 7.7 6.8 7.0	3.0 1.7 2.4	6.7 4.7 5.1 4.6	40.9 46.9 53.1 52.0	41.9 43.1 44.6 46.6	.2 .1 .1	3.4 1.5 2.0
1975 1976  1967 1968  1969  1970  1972  1973	10.1 7.7 6.8 7.0 6.6	3.0 1.7 2.4 3.1	6.7 4.7 5.1 4.6 3.5	40.9 46.9 53.1 52.0 54.8	41.9 43.1 44.6 46.6 48.5	.2 .1 .1	3.4 1.5 2.0 1.0
1975         1976         1976         1967         1968         1969         1970         1971         1972         1973         1974	10.1 7.7 6.8 7.0 6.6 5.4 6.2 5.7	3.0 1.7 2.4 3.1 1.3 1.7 0.7	6.7 4.7 5.1 4.6 3.5 4.1 4.5 5.0	40.9 46.9 53.1 52.0 54.8 64.2 75.5 81.7	41.9 43.1 44.6 46.6 48.5 50.8 53.5 58.2	$ \begin{array}{c} .2\\ .1\\ .1\\ .3\\ (^3)\\ (^3)\\ .3 \end{array} $	3.4 1.5 2.0 1.0 .1 4.5
1975 1976  1967 1968  1969  1970  1971  1972 	10.1 7.7 6.8 7.0 6.6 5.4 6.2	3.0 1.7 2.4 3.1 1.3 1.7	6.7 4.7 5.1 4.6 3.5 4.1 4.5	40.9 46.9 53.1 52.0 54.8 64.2 75.5	41.9 43.1 44.6 46.6 48.5 50.8 53.5	$ \begin{array}{c} .2\\ .1\\ .1\\ .1\\ .3\\ (^3)\\ (^3) \end{array} $	3.4 1.5 2.0 1.0 .1

<sup>1</sup>Based on September 1 crop prospects and estimated stocks. <sup>2</sup>Includes 4.7 million pounds fire loss, April 1969. <sup>3</sup>Less than 50,000 pounds. <sup>4</sup>Estimated.

#### Table 19-Dark air-cured tobacco, types 35-36, and Sun-cured tobacco type 37: Acreage, yield, production, carryover, supply, disappearance, season average price, and price support operations, 1967-76

(Farm-sales weight)

				Beg	inning stoc	ks							
Marketing year beginning October 1	Acreage harvested	Yield per acre	Production	Manufacturers and others	Under Ioan	Total	Total supply						
	Tho usand acres	Pounds	Million pounds	Million pounds	Million pounds	Million pounds	Million pounds						
			Dark a	air-cured, types 3	35-36								
1967	9.5	1,629	15.5	39.2	21.3	60,5	76.0						
1968	9.8	1,831	18.0	41.1	17.1	58.2	76.2						
1969	10.1	1,793	18.1	44.1	15.0	59.1	77.2						
1970	8.2	1,863	15.4	35.5	18.2	53.7	69.1						
1971	8.6	1,834	15.7	35.5	14.3	49.8	65.5						
1972	8.2	1,875	15.5	33.5	12.7	46.2	61.7						
1973 1974	7.6	1,647	12.4	31.9	12.8	44.7	57.1						
1975	7.0 8.0	1,653	11.6	31.4	5.5	36.9	48.5						
1976 <sup>1</sup>	9.0	1,750 1,675	14.0 15.1	32.7	(2)	32.8 29.8	46.8 44.9						
						20.0							
			St	in-cured, type 37	7								
1967	1.2	1,090	1.3	4.2	0	4.2	5.5						
1968	1.1	1,095	1.2	3.9	0	3.9	5.1						
1969	1.1	1,225	1.3	3.8	0	3.8	5.1						
1970	1.0	1,100	1.1	3.3	0	3.3	4.4						
1971	.9	1,200	1.1	3.1	0	3.1	4.2						
1972	.8	1,010	.8	3.0	0	3.0	3.8						
1973	.7	1,320	.9	3.2	0	3.2	4.1						
1974	.7	1,315	.9	3.0	0	3.0	3.9						
1975 1976 <sup>1</sup>	.7	930	.7	2.3	0	2.3	3.0						
19/0		1,000	.7			2,0	2.7						
		Disappearance	e	Average	Price	1	d under nent Ioan						
	Total	Domestic	Exports	price per pound	support level	Quantity	Percentage of crop						
	-					Million							
	Million pounds	Million pounds	Million pounds	Cents	Cents								
			pounds	Cents ir-cured, types 3			Percent						
1967			pounds		5-36	pounds							
1968	pounds 17.8 17.1	pounds	pounds Dark a	ir-cured, types 3		pounds	9.0 3.9						
1968 1969	pounds 17.8 17.1 23.5	pounds	pounds Dark a 3.0	ir-cured, types 3 40.8	5- <u>36</u> 37.3	pounds	9.0						
1968 1969 1971	pounds 17.8 17.1 23.5 19.3	pounds 14.8 15.0 21.2 17.4	pounds Dark a 3.0 2.1 2.3 1.9	ir-cured, types 3 40.8 47.4	5-36 37.3 38.3	pounds 1.4 .7	9.0 3.9						
1968 1969 1971 1972	pounds 17.8 17.1 23.5 19.3 17.0	pounds 14.8 15.0 21.2 17.4 14.7	pounds Dark a 3.0 2.1 2.3 1.9 2.3	ir-cured, types 3 40.8 47.4 40.3	5-36 37.3 38.3 39.7	pounds 1.4 .7 4.8 1.7 1.2	9.0 3.9 26.5						
1968 1969 1971 1972 1973	pounds 17.8 17.1 23.5 19.3 17.0 20.2	pounds 14.8 15.0 21.2 17.4 14.7 17.4	pounds Dark a 3.0 2.1 2.3 1.9 2.3 2.8	ir-cured, types 3 40.8 47.4 40.3 47.1 50.3 61.9	5-36 37.3 38.3 39.7 43.1 45.2 47.6	pounds 1.4 .7 4.8 1.7	9.0 3.9 26.5 10.7						
1968         1969         1971         1972         1973         1974	pounds 17.8 17.1 23.5 19.3 17.0 20.2 15.6	14.8 15.0 21.2 17.4 14.7 17.4 12.8	Dark a 3.0 2.1 2.3 1.9 2.3 2.8 2.8 2.8	ir-cured, types 3 40.8 47.4 40.3 47.1 50.3 61.9 76.9	5-36 37.3 38.3 39.7 43.1 45.2 47.6 51.8	pounds 1.4 .7 4.8 1.7 1.2 ( <sup>2</sup> ) .3	9.0 3.9 26.5 10.7 .8 .2 2.6						
1968         1969         1971         1972         1973         1974         1975	pounds 17.8 17.1 23.5 19.3 17.0 20.2	pounds 14.8 15.0 21.2 17.4 14.7 17.4	pounds Dark a 3.0 2.1 2.3 1.9 2.3 2.8	ir-cured, types 3 40.8 47.4 40.3 47.1 50.3 61.9	5-36 37.3 38.3 39.7 43.1 45.2 47.6 51.8 58.0	pounds 1.4 .7 4.8 1.7 1.2 ( <sup>2</sup> )	9.0 3.9 26.5 10.7 .8 .2						
	pounds 17.8 17.1 23.5 19.3 17.0 20.2 15.6	14.8 15.0 21.2 17.4 14.7 17.4 12.8	pounds Dark a 3.0 2.1 2.3 1.9 2.3 2.8 2.8 3 2.4	ir-cured, types 3 40.8 47.4 40.3 47.1 50.3 61.9 76.9 89.8	5-36 37.3 38.3 39.7 43.1 45.2 47.6 51.8 58.0 65.9	pounds 1.4 .7 4.8 1.7 1.2 ( <sup>2</sup> ) .3	9.0 3.9 26.5 10.7 .8 .2 2.6						
1968 1969 1971 1972 1973 1974 1975 1976	pounds 17.8 17.1 23.5 19.3 17.0 20.2 15.6 <sup>3</sup> 17.0	pounds 14.8 15.0 21.2 17.4 14.7 17.4 12.8 3 14.6	pounds Dark a 3.0 2.1 2.3 1.9 2.3 2.8 2.8 3 2.4	ir-cured, types 3 40.8 47.4 40.3 47.1 50.3 61.9 76.9	5-36 37.3 38.3 39.7 43.1 45.2 47.6 51.8 58.0 65.9	pounds 1.4 .7 4.8 1.7 1.2 ( <sup>2</sup> ) .3 .1	9.0 3.9 26.5 10.7 .8 .2 2.6						
1968	pounds 17.8 17.1 23.5 19.3 17.0 20.2 15.6 3 17.0 1.6	pounds 14.8 15.0 21.2 17.4 14.7 17.4 12.8 3 14.6 1.2	pounds Dark a 3.0 2.1 2.3 1.9 2.3 2.8 2.8 32.4 Su .4	ir-cured, types 3 40.8 47.4 40.3 47.1 50.3 61.9 76.9 89.8 n-cured, type 37 45.2	5-36 37.3 38.3 39.7 43.1 45.2 47.6 51.8 58.0 65.9 37.3	pounds 1.4 .7 4.8 1.7 1.2 ( <sup>2</sup> ) .3 .1 <sup>4</sup> 25	9.0 3.9 26.5 10.7 .8 .2 2.6						
1968	pounds 17.8 17.1 23.5 19.3 17.0 20.2 15.6 3 17.0 1.6 1.3	pounds 14.8 15.0 21.2 17.4 14.7 17.4 12.8 <sup>3</sup> 14.6 1.2 1.1	pounds Dark a 3.0 2.1 2.3 1.9 2.3 2.8 2.8 3 2.4 Su .4 .2	ir-cured, types 3 40.8 47.4 40.3 47.1 50.3 61.9 76.9 89.8 m-cured, type 37 45.2 53.2	5-36 37.3 38.3 39.7 43.1 45.2 47.6 51.8 58.0 65.9 37.3 38.3	pounds 1.4 .7 4.8 1.7 1.2 ( <sup>2</sup> ) .3 .1 <sup>4</sup> 25 <sup>4</sup> 1	9.0 3.9 26.5 10.7 .8 .2 2.6 .5						
1968	pounds 17.8 17.1 23.5 19.3 17.0 20.2 15.6 <sup>3</sup> 17.0 1.6 1.3 1.8	pounds 14.8 15.0 21.2 17.4 14.7 17.4 12.8 <sup>3</sup> 14.6 1.2 1.1 1.5	pounds Dark a 3.0 2.1 2.3 1.9 2.3 2.8 2.8 3 2.4 Su .4 .2 .3	ir-cured, types 3 40.8 47.4 40.3 47.1 50.3 61.9 76.9 89.8 n-cured, type 37 45.2 53.2 52.8	5-36 37.3 38.3 39.7 43.1 45.2 47.6 51.8 58.0 65.9 37.3 38.3 39.7	pounds 1.4 .7 4.8 1.7 1.2 ( <sup>2</sup> ) .3 .1 <sup>4</sup> 25 <sup>4</sup> 1 <sup>4</sup> 1	9.0 3.9 26.5 10.7 .8 .2 2.6 .5 .5						
1968         1969         1971         1972         1973         1974         1975         1976         1967         1968         1969         1970	pounds 17.8 17.1 23.5 19.3 17.0 20.2 15.6 <sup>3</sup> 17.0 1.6 1.3 1.8 1.3	pounds 14.8 15.0 21.2 17.4 14.7 17.4 12.8 <sup>3</sup> 14.6 1.2 1.1 1.5 1.1	pounds Dark a 3.0 2.1 2.3 1.9 2.3 2.8 2.8 <sup>3</sup> 2.4 Su .4 .2 .3 .2	ir-cured, types 3 40.8 47.4 40.3 47.1 50.3 61.9 76.9 89.8 m-cured, type 37 45.2 53.2 52.8 53.8	5-36 37.3 38.3 39.7 43.1 45.2 47.6 51.8 58.0 65.9 37.3 38.3 39.7 41.4	pounds 1.4 .7 4.8 1.7 1.2 ( <sup>2</sup> ) .3 .1 <sup>4</sup> 25 <sup>4</sup> 1 <sup>4</sup> 1 <sup>4</sup> 3	9.0 3.9 26.5 10.7 .8 .2 2.6 .5 1.9 .1 .1 .1 .3						
1968         1969         1971         1972         1973         1974         1975         1976         1967         1968         1969         1971	pounds 17.8 17.1 23.5 19.3 17.0 20.2 15.6 <sup>3</sup> 17.0 1.6 1.3 1.8 1.3 1.2	pounds 14.8 15.0 21.2 17.4 14.7 17.4 12.8 <sup>3</sup> 14.6 1.2 1.1 1.5 1.1 1.0	pounds Dark a 3.0 2.1 2.3 1.9 2.3 2.8 2.8 <sup>3</sup> 2.4 Su .4 .2 .3 .2 .2	ir-cured, types 3 40.8 47.4 40.3 47.1 50.3 61.9 76.9 89.8 m-cured, type 37 45.2 53.2 52.8 53.8 54.1	5-36 37.3 38.3 39.7 43.1 45.2 47.6 51.8 58.0 65.9 37.3 38.3 39.7 41.4 43.1	pounds 1.4 .7 4.8 1.7 1.2 ( <sup>2</sup> ) .3 .1 <sup>4</sup> 25 <sup>4</sup> 1 <sup>4</sup> 1 <sup>4</sup> 3 0	9.0 3.9 26.5 10.7 .8 .2 2.6 .5 1.9 .1 .1 .1 .3 						
1968         1969         1971         1972         1973         1974         1975         1976         1988         1969         1969         1971         1972	pounds 17.8 17.1 23.5 19.3 17.0 20.2 15.6 <sup>3</sup> 17.0 1.6 1.3 1.8 1.3 1.2 .6	pounds 14.8 15.0 21.2 17.4 14.7 17.4 12.8 <sup>3</sup> 14.6 1.2 1.1 1.5 1.1 1.0 .4	pounds Dark a 3.0 2.1 2.3 1.9 2.3 2.8 2.8 3 2.4 Su .4 .2 .3 .2 .2 .2 .2	ir-cured, types 3 40.8 47.4 40.3 47.1 50.3 61.9 76.9 89.8 m-cured, type 37 45.2 53.2 53.2 52.8 53.8 54.1 57.9	5-36 37.3 38.3 39.7 43.1 45.2 47.6 51.8 58.0 65.9 37.3 38.3 39.7 41.4 43.1 45.2	pounds 1.4 .7 4.8 1.7 1.2 ( <sup>2</sup> ) .3 .1 <sup>4</sup> 25 <sup>4</sup> 1 <sup>4</sup> 1 <sup>4</sup> 3 0 0	9.0 3.9 26.5 10.7 .8 .2 2.6 .5 1.9 .1 .1 .1 .3 						
1968         1969         1971         1972         1973         1974         1975         1976         1977         1988         1997         1997         1997         1973	pounds 17.8 17.1 23.5 19.3 17.0 20.2 15.6 <sup>3</sup> 17.0 1.6 1.3 1.8 1.3 1.2 .6 1.1	pounds 14.8 15.0 21.2 17.4 14.7 17.4 12.8 <sup>3</sup> 14.6 1.2 1.1 1.5 1.1 1.0 .4 .9	pounds Dark a 3.0 2.1 2.3 1.9 2.3 2.8 3.2.4 Su .4 .2 .3 .2 .2 .2 .2 .2	ir-cured, types 3 40.8 47.4 40.3 47.1 50.3 61.9 76.9 89.8 m-cured, type 37 45.2 53.2 52.8 53.8 54.1 57.9 69.2	5-36 37.3 38.3 39.7 43.1 45.2 47.6 51.8 58.0 65.9 37.3 38.3 39.7 41.4 43.1 45.2 47.6	pounds 1.4 .7 4.8 1.7 1.2 ( <sup>2</sup> ) .3 .1 <sup>4</sup> 25 <sup>4</sup> 1 <sup>4</sup> 1 <sup>4</sup> 3 0 0 0 0	9.0 3.9 26.5 10.7 .8 .2 2.6 .5 .5						
1968         1969         1971         1972         1973         1974         1975         1976         1977         1976         1977         1978         1977         1978         1979         1973         1974         1974         1974	pounds 17.8 17.1 23.5 19.3 17.0 20.2 15.6 3 17.0 1.6 1.3 1.8 1.3 1.2 .6 1.1 1.6	pounds 14.8 15.0 21.2 17.4 14.7 17.4 12.8 3 14.6 1.2 1.1 1.5 1.1 1.0 .4 .9 1.3	pounds Dark a 3.0 2.1 2.3 1.9 2.3 2.8 3.2.4 Su .4 .2 .3 .2 .2 .2 .2 .3	ir-cured, types 3 40.8 47.4 40.3 47.1 50.3 61.9 76.9 89.8 n-cured, type 37 45.2 53.2 52.8 53.8 54.1 57.9 69.2 82.1	5-36 37.3 38.3 39.7 43.1 45.2 47.6 51.8 58.0 65.9 37.3 38.3 39.7 41.4 43.1 45.2 47.6 51.8	pounds 1.4 .7 4.8 1.7 1.2 ( <sup>2</sup> ) .3 .1 <sup>4</sup> 25 <sup>4</sup> 1 <sup>4</sup> 1 <sup>4</sup> 3 0 0	9.0 3.9 26.5 10.7 .8 .2 2.6 .5 .5						
1968         1969         1971         1972         1973         1974         1975	pounds 17.8 17.1 23.5 19.3 17.0 20.2 15.6 <sup>3</sup> 17.0 1.6 1.3 1.8 1.3 1.2 .6 1.1	pounds 14.8 15.0 21.2 17.4 14.7 17.4 12.8 <sup>3</sup> 14.6 1.2 1.1 1.5 1.1 1.0 .4 .9	pounds Dark a 3.0 2.1 2.3 1.9 2.3 2.8 3.2.4 Su .4 .2 .3 .2 .2 .2 .2 .2	ir-cured, types 3 40.8 47.4 40.3 47.1 50.3 61.9 76.9 89.8 m-cured, type 37 45.2 53.2 52.8 53.8 54.1 57.9 69.2	5-36 37.3 38.3 39.7 43.1 45.2 47.6 51.8 58.0 65.9 37.3 38.3 39.7 41.4 43.1 45.2 47.6	pounds 1.4 .7 4.8 1.7 1.2 ( <sup>2</sup> ) .3 .1 <sup>4</sup> 25 <sup>4</sup> 1 <sup>4</sup> 1 <sup>4</sup> 3 0 0 0 4 2	9.0 3.9 26.5 10.7 .8 .2 2.6 .5 1.9 .1 .1 .3  						

<sup>1</sup> Based on September 1 crop prospects and estimated stocks. <sup>2</sup> Less than 50,000 pounds. <sup>3</sup> Estimated. <sup>4</sup> Quantity placed under Government loan in thousands of pounds. <sup>5</sup> Less than 500 pounds.

Туре	F		Governmer p years—	it	aining under nd of Augus	,			
	1972	1973	1974	1975	1972	1973	1974	1975	1976
	Million pounds	Million pounds	Million pounds	Million pounds	Million pounds	Million pounds	Million pounds	Million pounds	Millior pound
Ohio, 42-44	0	0	$(^{1})$	0	0	0	0	$(^{1})$	0
Puerto Rican, 46	3.4	3.0	0	0	0	0	5.3	1.4	0
Conn. Valley, 51-52	.6	.3	0.3	0.3	2.1	2.3	2.2	.9	0.8
Southern Wis., 54	$(^{1})$	0	$(^{1})$	0	$(^{1})$	$(^{1})$	0	0	(1)
Nothern Wis., 55	.2	0	0	0	0	.1	0	0	0
Total	4.2	3.3	0.3	0.3	2.1	2.4	7.5	2.3	0.8

#### (Farm-sales weight)

<sup>1</sup> Negligible.

son. Imports of scrap remain large and wrapper imports have increased. The Philippines and countries in Central and South America are the chief foreign suppliers. About 150 million pounds of leaf are used annually for cigars and loose leaf chewing tobacco with imports predominating for cigars.

#### Filler Disappearance Again Dropping

For the first 9 months of the 1975/76 marketing year, total disappearance of U.S. cigar filler tobacco (types 41-46) was 24 million pounds, down 2 million from the year-earlier level. In the same period, production of loose leaf chewing tobacco gained but cigar production declined. So for the 1975/76 year, filler disappearance may fall one-seventh below the 35 million pounds of a year earlier (table 20).

#### Imports Supplementing U.S. Supplies

During October 1975-June 1976, U.S. manufacturers used 111 million pounds of foreign cigar tobacco (imports for consumption) or somewhat above a year earlier. Foreign-grown cigar leaf stocks in the United States on July 1 totaled 122 million pounds, down 12 million from a year earlier.

#### **Cigar Binder Disappearance Stable**

Cigar binder disappearance for October 1975-June 1976 was 16 million pounds, about the same as a year earlier. For Wisconsin tobacco, loose leaf chewing tobacco remains the major outlet, and that production has gained in the past 8 years.

Production gains for the more expensive cigars have raised disappearance of Connecticut Valley binder tobacco for 1975/76 above the previous season's consumption and output. Carryover on October 1, 1976, is expected to total about 4.6 million pounds. Disappearance of Wisconsin tobacco for 1975/76 may fall 1 million pounds from 1974/75. This would be less than last season's production, bringing stocks to around 40 million on October 1, 1976.

#### Cigar Wrapper Disappearance Down

Disappearance of shade-grown wrapper (types 61-62) in the year ended June 30 was 10 million pounds, about 2 million below a year earlier. Exports were up, but domestic use fell to a new low. Production dropped sharply in Georgia-Florida. Connecticut Valley production is up slightly. Large labor requirements and rising costs hamper U.S. wrapper growers. This season Connecticut Valley growers continued to use local labor in place of migrant help that was used for many years.

#### U.S. and Puerto Rican Supplies Steady

Supplies of U.S. and Puerto Rican cigar tobacco may stabilize in 1976/77 following a long downtrend. Prospective production is up 3 percent but October 1, 1976 carryover is down slightly. Cigar filler and binder supplies are up and wrapper supplies are lower. By August 31, unsold loan stocks remained near last year's 1.4 million pounds.

*Filler*: As of September 1, the Pennsylvania filler crop was indicated at 23 million pounds 17 percent above 1975's but below the 1970-74 average. The new crop plus the carryover will provide a supply slightly above last season's.

Ohio filler acreage is estimated about 3 percent above the record low of last year. As of September 1, the crop was placed at 3.2 million pounds, about the same as last year. The crop plus the lower carryover will provide a total supply for 1976/77 about 0.4 million pounds below last year.

Carryover of Puerto Rican filler on October 1 is estimated to have fallen from a year earlier.

# Table 20-Cigar tobacco, types 41-62: Domestic supplies, disappearance, and season average prices, 1967-76

				-sales weight					
	0.0500.00	Yield		Supply			Disappearanc	e	Average price per
Crop year	Acreage harvested	per acre	Production	Beginning stocks	Total supply	Total	Domestic	Exports	pound to growers
	Thousand acres	Pounds	Million pounds	Million pounds	Million pounds	Million pounds	Million pounds	Million pounds	Cents
			Р	ennsylvania	Seed leaf Fil	ler (type 4	1)		
1967 1968 1969 1970 1971 1972 1973 1973 1974 1975 1976	21.0 21.0 20.0 15.2 13.0 13.0 13.0 12.0 12.5	1,825 1,775 1,825 1,800 1,610 1,610 1,700 2,000 1,650 1,350	38.3 37.3 36.5 24.5 18.2 22.1 26.0 19.8 23.1	112.3 108.7 105.1 97.3 87.0 70.2 53.7 47.5 49.2 248.3	150.6 146.0 140.6 127.9 111.5 88.4 75.8 73.5 69.0 71.4	41.9 40.9 44.3 40.9 41.3 34.7 28.3 24.3 20.7	41.3 40.0 43.7 40.6 34.4 27.5 24.0 20.4	0.6 .9 .6 .2 .4 .3 .8 .3 .2 .3	28.0 30.0 31.0 36.0 46.0 52.0 58.0 58.0
				nio, Miami, V		(types 42-4			
1967 1968 1970 1970 1971 1972 1973 1974 1975 1975 1976 <sup>3</sup>	2.3 2.0 1.7 1.6 2.0 2.4 2.2 2.0 1.8 1.9	1,580 1,670 1,650 1,750 1,850 1,780 1,420 1,530 1,750 1,750	3.6 3.4 2.8 3.8 4.2 3.1 3.1 3.2 3.2	15.5 12.9 10.9 9.0 7.8 7.0 6.8 5.9 5.9 25.4	19.1 16.3 13.7 11.9 11.6 11.2 9.9 9.0 9.1 8.6	6.2 5.4 4.7 4.1 4.6 4.4 4.0 3.1 2 3.7	6.2 5.4 4.7 4.1 4.6 4.4 4.0 3.1 2 3.7		29.0 31.0 32.5 38.0 41.0 51.0 59.0 60.0
-				Puerto Ri	co Filler (ty	/pe 46) <sup>4</sup>			
1967 1968 1970 1970 1971 1972 1973 1974 1975 1976 <sup>3</sup>	7.6 6.0 4.7 3.2 4.8 5.6 4.5 2.7 2.7 3.4	1,419 1,282 1,303 1,397 1,418 883 1,435 1,477 1,500 1,500	10.8 7.6 6.1 4.5 6.7 4.8 6.5 3.9 4.0 6 5.1	40.5 34.4 25.8 19.3 15.0 12.7 9.2 10.0 6.1 24.5	51.3 42.0 31.9 23.8 21.7 17.5 15.7 14.0 10.1 9.6	16.9 16.2 12.6 8.8 9.0 8.3 5.7 7.9 2 5.6	16.9 16.2 12.6 8.8 9.0 8.3 5.7 7.9 5.6		<sup>5</sup> 33.1 <sup>5</sup> 33.3 <sup>5</sup> 33.6 <sup>5</sup> 36.1 <sup>5</sup> 39.8 <sup>5</sup> 42.1 <sup>5</sup> 42.1 <sup>5</sup> 42.1 <sup>5</sup> 45.5 ( <sup>6</sup> )
-				Total Cigai	Filler (typ	es 41-46)			
1967 1968 1969 1970 1971 1972 1973 1973 1974 1975 1976 <sup>3</sup>	30.9 29.0 26.4 21.8 22.0 21.0 19.7 18.0 17.3 17.8	1,707 1,666 1,721 1,737 1,587 1,293 1,450 1,850 1,630 1,750	52.7 48.3 45.4 38.0 27.2 31.7 33.1 27.0 31.4	168.3 156.0 141.8 125.6 109.8 89.9 69.7 63.4 61.2 258.2	221.0 204.3 187.2 163.6 144.8 117.1 101.4 96.5 88.2 89.6	65.0 62.5 61.6 53.8 47.4 38.0 35.3 230.0	64.4 61.6 53.6 54.5 47.1 37.2 35.0 29.7	.6.9.6.2.4.3.8.3.3 2.3	29.1 30.5 32.1 37.3 45.0 49.7 56.6 56.2
			Cor	nnecticut Va	lley Binder	(types 51-5	52)		
1967 1968 1969 1970 1971 1972 1973 1974 1974 1975 1976	1.5 1.6 1.6 1.6 1.6 1.6 1.5 1.5 1.5	1,819 1,808 1,434 1,756 1,743 1,600 1,721 1,737 1,562 1,682	2.7 2.8 2.9 2.8 2.5 2.5 2.5 2.4 2.5	16.4 11.2 8.9 7.0 7.2 7.4 7.5 7.0 26.2 4.6	19.1 14.0 11.2 9.9 10.0 9.9 10.2 9.5 8.6 7.1	7.9 5.1 4.2 2.7 2.6 2.4 3.2 3.3 24.0	5.7 4.7 3.9 2.4 2.5 2.3 3.1 2 3.8	2.2 .4 .3 .1 .1 .1 .2 2.2	54.5 59.5 65.5 65.1 70.1 72.8 82.0 92.7
				outhern Wis		er (type 54	)		
1967         1968         1969         1970         1971         1972         1973         1974         1975         1976 <sup>3</sup>	3.8 3.7 4.4 5.3 5.0 4.9 4.7 5.6 5.5	1,905 1,990 1,740 2,135 2,270 1,685 1,950 2,060 1,945 1,650	7.2 7.4 9.4 12.0 8.4 9.6 9.7 10.9 9.1	20.7 19.9 19.6 16.7 18.8 20.3 19.4 18.9 19.8 21.2	27.9 27.3 26.0 26.1 30.8 28.7 29.0 28.6 30.7 30.3	8.0 7.7 9.3 7.3 10.5 9.3 10.1 8.8 29.5	8.0 7.7 9.3 10.5 8.3 10.1 29.5		34.4 36.8 40.2 50.3 48.0 60.5 74.9 75.1
			N	lorthern Wise	consin Bind	er (type 55	)		
1967 1968 1969 1970 1971 1972 1973 1974 1975 1976 <sup>3</sup>	4.5 4.0 3.7 4.4 5.3 5.8 4.7 5.4 5.4	1,975 1,670 1,815 2,055 1,980 1,770 1,775 1,870 1,835 1,700	8.9 6.7 9.0 10.5 10.3 9.4 8.8 9.9 9.2	29.3 28.9 20.7 18.6 18.4 19.0 19.5 16.9 15.8 219.2	38.2 35.6 27.4 28.9 29.3 28.9 25.7 25.7 28.4	9.3 14.9 8.8 9.2 9.9 9.9 9.8 12.0 2.5	8.9 14.5 8.5 9.9 9.8 12.0 29.9 26.5	.4 .4 .3 .1 * *	34.1 37.9 43.4 52.0 54.0 49.0 60.7 75.4 75.1

See footnote at end of table.

# Table 20-Cigar tobacco, types 41-62: Domestic supplies, disappearance, and season average prices, for 1967-76-Cont.

(Farm-sales weight)

Crop year	Acreage harvested Thousand acres 8.3 7.7 7.4 8.8 10.6 10.8	Yield per acre Pounds	Production Million pounds T 16.1	Million pounds	Total supply Million pounds	Total Million	Disappearanc Domestic Million	Exports	Average price per pound to growers
1967 1968 1969	harvested Thousand acres 8.3 7.7 7.4 8.8 10.6 10.8	Per acre Pounds 1,943 1,824 1,778	Million pounds T	stocks <sup>1</sup> Million pounds	supply Million	Million			pound
1968 1969	8.3 7.7 7.4 8.8 10.6 10.8	1,943 1,824 1,778	pounds T	pounds			Million		
1968 1969	7.7 7.4 8.8 10.6 10.8	1,824 1,778		-		pounds	pounds	Million pounds	Cents
1968 1969	7.7 7.4 8.8 10.6 10.8	1,824 1,778	16.1	otar wiscon	sin Binder (1			pounds	
1971 1972 1973 1974 1975	10.2 9.4 11.0	2,095 2,125 1,731 1,859 1,965 1,891	14.1 13.1 18.4 22.5 18.7 19.0 18.5 20.8	50.0 48.8 40.3 35.3 37.2 39.3 38.9 35.8 240.4	66.1 62.9 53.4 53.7 59.7 58.0 57.9 54.3 56.4	17.3 22.6 18.1 16.5 20.4 19.1 22.2 18.7 16.0	16.9 22.2 17.8 16.4 20.4 19.1 22.2 18.7 16.0	0.4 .3 .1 * *	34.2 37.3 41.8 51.1 54.9 48.5 60.6 75.1 75.1
1975 <sub>3</sub> 1976 <sup>3</sup>	10,9	1,675	18.3	40.4	58.7				/ 3.1
1967	9.8	1,924	18.8		Binder (typ				
1967 1968 1969 1970 1971 1972 1973 1974 1974 1975 1976 <sup>3</sup>	9.8 9.0 10.5 12.2 12.4 11.8 10.9 12.5 12.4	1,924 1,821 1,716 2,041 2,075 1,714 1,841 1,934 1,851 1,676	18.8 16.9 15.4 21.3 25.3 21.2 21.7 21.0 23.2 20.8	66.4 60.0 49.2 42.3 44.4 46.7 46.4 42.8 41.8 245.0	85.2 76.9 63.6 69.7 67.9 68.1 63.8 65.0 65.8	25.2 27.7 22.3 19.2 23.0 21.5 25.4 22.0 20.0	22.6 26.9 21.7 18.8 22.9 21.4 25.3 21.8 21.8 219.8	2.6 .8 .6 .4 .1 .1 .2 2.2	37.1 41.0 44.3 53.1 56.1 51.1 62.1 76.0 76.9
			Con	necticut Val	ley Shade-g	rown (type	61)		
1967 1968 1969 1970 1971 1972 1973 1973 1974 1975 1976 1976	8.5 8.4 6.3 6.0 4.7 4.1 5.0 4.8 4.5 4.2	1,124 1,215 1,288 1,535 1,635 1,250 1,210 1,625 1,371 1,538	9.6 10.2 8.1 9.3 7.7 5.1 6.1 7.8 6.0 6.5	16.0 12.7 12.1 12.2 13.9 13.2 10.7 8.5 9.5 7.5	25.6 22.9 20.2 21.5 21.6 18.5 16.8 16.3 15.5 14.0	12.9 10.8 8.0 7.6 8.4 7.6 8.3 6.8 8.0	9.6 9.1 7.0 5.7 4.8 6.4 2.8 4.2	3.3 1.7 1.0 2.7 2.8 1.9 3.9 3.8	360.0 280.0 400.0 400.0 485.0 515.0 600.0 640.0
			Ge	eorgia-Florid	la Shade-gro	wn (type 6	2)		
1967 1968 1969 1970 1971 1972 1973 1973 1974 1975 1976 <sup>3</sup>	5.1 5.0 3.6 3.0 3.0 2.6 1.9 1.1 .4	1,573 1,556 1,569 1,582 1,582 1,517 1,413 1,724 1,556 1,750	8.0 7.9 7.8 5.6 4.7 4.6 3.7 3.2 1.7 .6	8.7 8.8 7.5 9.2 8.1 6.6 7.0 6.5 25.9	16.7 16.7 15.3 14.8 12.8 11.2 10.7 9.7 7.9 6.5	7.9 9.2 6.1 6.2 4.2 4.2 2.0	6.3 7.1 5.2 5.8 5.4 3.8 3.7 3.1 2 1.1	1.6 2.1 .9 .8 .4 .5 .5 .9	245.0 270.0 280.0 270.0 262.0 280.0 350.0 380.0 400.0
				Total Shade	e-grown (typ	oes 61-62)			
1967 1968 1969 1970 1971 1972 1973 1973 1974 1975 1976 <sup>3</sup>	13.6 13.4 11.3 9.6 7.7 7.1 7.6 6.6 5.5 4.6	1,292 1,343 1,411 1,555 1,614 1,365 1,280 1,652 1,409 1,554	17.6 18.1 15.9 14.9 12.4 9.7 9.8 11.0 7.7 7.1	24.7 21.5 19.6 21.4 22.0 19.8 17.7 15.0 15.7 13.4	42.3 39.6 35.5 36.3 34.4 29.5 27.5 26.0 23.4 20.5	20.8 20.0 14.1 14.3 14.6 11.8 12.5 10.4 210.0	15.9 16.2 12.2 12.4 11.1 8.6 10.1 26.0 25.3	4.9 3.8 1.9 3.5 3.2 2.4 4.4 4.7	308.0 276.0 341.3 351.0 347.5 387.0 452.2 536.1 585.7
			Gra	nd Total Cig	gar Tobacco	(types 41-	62)		
1967 1968 1969 1970 1971 1972 1973 1973 1974 1975 1976 1 October 1 for types	54.3 51.7 46.7 41.9 40.4 39.1 35.5 35.4 34.8	1,642 1,610 1,645 1,771 1,734 1,434 1,627 1,834 1,635 1,705	89.1 83.3 76.7 74.2 72.7 58.1 63.2 65.3 57.9 59.4	259.4 237.5 210.6 189.3 176.2 156.4 133.8 121.2 118.6 2116.5	348.5 320.8 287.3 263.4 248.9 214.5 197.0 186.3 176.5 175.9	111.0 110.2 98.0 87.3 92.5 80.7 75.9 67.7 260.0	102.9 104.7 94.9 84.8 88.5 77.1 72.6 62.8 254.8	8.1 5.5 3.1 2.5 4.0 3.6 3.3 4.9 25.2	85.7 85.9 97.7 102.3 96.7 104.4 116.1 142.5 135.1

<sup>1</sup>October 1 for types 41-55; July 1 for types 61-62. year; projected for 1976. <sup>5</sup>Excludes payment by Puerto Rican Government, 20 cents per pound in 1975. <sup>6</sup>Evaluated at 45.5 cents per pound. \*Less than 50,000 pounds.

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	0.000	Im	ports for c	onsumptio	on <sup>1</sup>					
Country of origin	October- September		Octob	er-June		Deale	rs and mai	nufacturer	s stocks, Ji	uly 1—
	1974-75	1972-73	1973-74	1974-75	1975-76	1972	1973	1974	1975	1976
	Million pounds	Million pounds	Million pounds	Million pounds	Million pounds	Million pounds	Million pounds	Million pounds	Million pounds	Million pounds
Philippines Dominican Republic	20.5 17.8	15.9 11.2	38.4 11.0	12.8 11.7	21.9 12.2	33.9 12.0	31.1 18.7	40.9 22.0	39.7 24.0	43.9 17.0
Brazil	19.9 8.4	13.7	9.3 5.3	12.4 5.9	14.2	8.0 11.1	10.5	8.9 9.7	8.3 12.5	6.9 11.4
Colombia Paraquay	8.1	6.4	4.1	5.4	4.0	4.1	6.7	8.3 3.0	10.8	6.3 3.2
Mexico	18.8 11.1	4.6 4.8	15.2 7.3	11.7 8.2	5.5 6.5	6.0 4.3	4.9 9.0	10.6	10.9	11.2
All others	35.4	22.6	29.8	27.8	41.2	14.4	20.1	20.6	23.2	21.6
Total	140.0	88.9	120.4	95.9	110.7	93.8	114.2	124.1	134.2	121.6

#### (Farm sales weight)

<sup>1</sup> Includes scrap tobacco from some countries that may be used in cigarette manufacture.

For 1976/77 the Puerto Rican government has announced a quota of 22½ million pounds—about 5 times the harvest early this year. Production has been considerably below the announced quota for the past several seasons even though the Commonwealth paid a subsidy of 20 cents per pound. Supply for 1975/76 may hold near the 10 million pounds of the past season.

*Binder*: Cigar binder acreage in the Connecticut Valley is estimated about the same as last year. Quotas were suspended again this year. Indicated yields are higher. As of September 1, production was estimated at 2.5 million pounds, about the same as last year. With a little smaller carryover, supplies may decline slightly.

Acreage of Wisconsin binder tobacco is estimated slightly above last year. Some growers again released their acreage allotments for use by growers wishing to increase their production. With smaller yields than last year, because of dry weather and hail damage, Wisconsin production is indicated at 18 million pounds, down about 12 percent. Carryover will be up from a year ago and production exceeded use. Supply will be up in 1976/77.

Wrapper: The indicated acreage of Connecticut Valley wrapper is below 1975. With the higher yields, production may increase 0.6 million pounds from last year's level. Carryover on July 1 was down from 1975. The supply of Connecticut Valley wrapper is the lowest since 1945.

Indicated acreage of Georgia-Florida wrapper is at the lowest level since 1933. Many growers have found the returns unprofitable in recent years. As of September 1, production was an indicated 0.6 million pounds, one-third of last year's low level. Carryover in July was down 0.2 million from a year earlier. A major buyer left the area early in 1976.

#### FOREIGN PRODUCTION AND SALES

World production of cigarettes gained 2 percent last year, as substantial price and tax increases have apparently slowed the rate of growth. Many foreign suppliers are increasing cigarette tobacco production and actively competing with the U.S. for larger market shares. The largest tobacco import market is the EC. The United States faces special competition since other countries either retain or have acquired additional preferential duties through actions of the EC in the last year.

#### Flue-cured Production May Be Down

Harvest of foreign flue-cured tobacco in 1976 may decline some from the 3.7 billion pounds in 1975. Some small producing countries will show gains. However, large producers such as Canada and India, will probably have smaller crops. The People's Republic of China (PRC) may have harvested a larger quantity, but none is expected to be available for export.

#### UK Takes More From Outside the U.S.

The United Kingdom now takes only about 14 percent of U.S. exports of unmanufactured tobacco. U.K. cigarette manufacturing has been affected for many years by extremely high revenue duties on tobacco. As a result, U.K. tobacco use has been about static for several years. U.K. tobacco manufacturers' export about one-sixth of their output. In 1975 exports of manufactured products rose 9 million pounds from a year earlier (table 21).

U.K. manufacturers' use (gross clearance from bond) declined slightly for 1975 as use increased late in the year after first declining sharply earlier. The U.S. share increased to 43 percent early in 1976 after the reduced 1975 use. With supplies from many other sources also increasing, U.K. stocks of U.S. leaf may stabilize in 1976/77. Cigarette manufacturers are further shifting to minicigarettes as a result of duty and excise tax increases. To also curb tobacco use, the British Health Ministry indicates existing voluntary tobacco health measures may be replaced with stiffer restrictions.

#### **Duty Changes Favor Foreign Production**

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The EC's efforts in reducing its GSP (generalized preference plan) tariff rates and expanding import quotas for developing nations has aided production abroad vis-a-vis the United States. Tariff reductions and quota increases have aided Brazil, India, Mexico, Philippines, South Korea and other non-associated developing nations to export more tobacco to the EC. Proposed large tax increases and a change in cigarette tax structure in West Germany scheduled for January 1977 will further weaken the U.S. sales opportunity in the EC.

Brazil's reduced duty under the Latin American Free Trade Association also helps promote Brazilian production. Brazil's output in 1975 was 630 million pounds, 27 percent over 1974. Production is expected to be down in 1976, primarily due to excessive rains. Most of the large crop consists of flue-cured and burley tobacco destined for cigarette production and export.

For the multilateral trade negotiations now underway the major United States aim is to reduce tariffs and other barriers, including prohibiting export restrictions. However, the EC favors stabilizing international trade through commodity agreements rather than a general reduction in trade barriers.

#### World Tobacco Supply and Distribution

USDA's Foreign Agricultural Service recently published a world supply and distribution analysis for 1965-75 with a projection for 1980.<sup>2</sup> Excluded were the centrally planned countries (USSR, PRC, etc.) because of incomplete data. The analysis is divided into two periods—Part I; 1965-69, a period

<sup>2</sup>"Free-World Tobacco Supply and Distribution, 1965-80 An Evaluation," USDA Foreign Agriculture Circular FT 2-76, FAS, USDA, Washington, D.C. July 1976.

		July-June				July-June	
Item	1973- 1974	1974- 1975	1975- 1976	Item	1973- 1974	1974- 1975	1975- 1976
	Million pounds	Million pounds	Million pounds		Million pounds	Million pounds	Million pounds
Imports, by source:				Gross clearances:			
United States	122 147	101 161	90 130	Full duty rate Preferential	156	167	195
Other	78	96 ,	84	rates	162	146	113
Total	347	358	304	Total	318	313	308
Exports:				Flue-cured:			
Manufactured products	67	67	63	United States	107	95	<sup>1</sup> 90
				Canada	63	$\binom{2}{\binom{2}{\binom{2}{\binom{2}{\binom{2}{\binom{2}{\binom{2}{\binom{2}$	$\binom{2}{\binom{2}{\binom{2}{\binom{2}{\binom{2}{\binom{2}{\binom{2}{\binom{2}$
				India	44	$\binom{2}{2}$	(*)
Unmanufactured	11	5	6	Zambia and Malawi	20	(2)	(~)
Stocks, June 30:				Rhodesia	33	$(^{2})$	( <sup>2</sup> )
Flue-cured	348	390	<sup>1</sup> 370	Other		()	
	131	390 118	<sup>1</sup> 103				
including United States Other	24	26	130	Total	267	270	(2)
Total	372	416	<sup>1</sup> 400	Net clearances:	245	231	224

Table 21-United Kingdom tobacco: Imports, stocks, clearances, and exports, 1973-76

<sup>1</sup> Estimated. <sup>2</sup> Not available.

Compiled from official United Kingdom sources.

Table 22-Tobacco: EC imports, by major suppliers, 1955-75

			Other EC a	nd Associates	India,			
Year	United States		Greece and Turkey	Other EC <sup>1</sup> and assoc- ciated areas	Canada, Rhodesia, Zambia, Malawi	Other	Total	U.S. share of total
	Million pounds	Million pounds	Million pounds	Million pounds	Million pounds	Million pounds	Million pounds	Percent
Average								
1955-59	119	53	90	41	27	57	387	30.7
1960-64	140	89	86	55	61	109	540	25.9
1965-69	168	107	96	59	39 .	160	630	26.8
1970	142	112	104	72	15	195	640	22.2
1971	178	126	126	81	19	213	743	24.0
1972	179	134	114	103	22	210	762	23.5
1973	171	125	117	152	22	190	777	22.0
1973 <sup>2</sup>	342	150	120	168	161	255	1,196	28.6
1974 <sup>3</sup>	300	179	114	194	190	344	1,321	22.7
1975 <sup>3</sup>	284	192	76	175	186	269	1,182	24.0

<sup>1</sup> EC and associated areas includes countries in the Yaounde and Arusha agreements, <sup>2</sup> Belgium, Luxembourg, France, Italy, Netherlands, and West Germany. <sup>3</sup> EC (6) plus Denmark, Ireland, and United Kingdom,

of surplus; and 1970-74, a period of scarcity. In the analysis, 1965 is the benchmark year because it marked the end of free trade in Rhodesian leaf and the beginning of UN sanctions. Large stocks meant relatively stable prices for growers during the first period, but the shortage of tobacco in the second period meant grower prices jumped sharply. Production in 1975 expanded at an above-average rate. Anti-smoking campaigns and tobacco-saving technology may hold leaf consumption growth over the next few years to 2 to 2.5 percent annually. As in an earlier USDA analysis, the static production and use of United States tobacco is contrasted with the increases in other areas.<sup>3</sup>

<sup>3</sup>Richard Hall, "Long Term Trends in Tobacco Consumption and Production," Talk at National Agricultural Outlook Conference, Nov. 20, 1975.

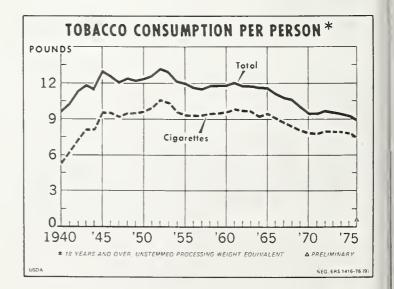
### **TOBACCO USED IN CIGARETTES**

#### 1975/76 Developments

U.S. cigarette manufacturers used an estimated 1,220 million pounds of tobacco (unstemmed processing weight) in cigarettes in 1975. This was about 1 percent above the year before, as cigarette output increased. Use of U.S. tobacco decreased while imported tobaccos increased (table 23). This year, despite cigarette output again gaining, manufacturers are expected to use less tobacco.

Manufacturers used an estimated 1.87 pounds of tobacco (unstemmed weight) per 1,000 cigarettes produced in 1975, about 1½ percent below a year earlier. Domestic flue-cured tobacco accounts for almost half the tobacco used in cigarettes, with burley, Maryland, and imported tobaccos accounting for the rest. Last year the Maryland and imported proportions increased while fluecured and burley declined.

The average weights of cigarettes sampled by the Federal Trade Commission (including paper and filter) have remained relatively stable over the past few years. This contrasts sharply with decline in leaf tobacco terms (i.e., farm sales weight, or unstemmed processing weight). This shift is due to the ability of manufacturers to use the whole leaf more efficiently, including reconstituted sheet tobacco and leaf expansion processes.



		 Farm-sai	es weight			Linstemr	ned-processir	a weight	
						Chistenn	T		
Year	Flue- cured	Burley	Maryland	Total domestic	Flue- cured	Burley	Maryland	Imported	Total
				М	illion pound			•	
Average:									
1950-54	736	421	23	1,180	651	373	22	73	1,119
1955-59	701	417	20	1,138	622	371	19	92	1,104
1960-64	742	455	16	1,213	661	404	16	123	1,204
1965	723	485	17	1,225	643	433	17	132	1,225
1966	686	487	19	1,192	613	435	19	135	1,202
1967	658	483	19	1,160	587	432	19	154	1,192
1968	652	482	18	1,152	582	430	18	171	1,201
1969	612	447	31	1,090	546	399	31	157	1,133
1970	613	448	27	1,088	548	400	27	163	1,138
1971	596	432	24	1,052	532	386	24	165	1,107
1972	621	460	16	1,097	555	411	16	193	1,175
1973	659	485	14	1,158	588	433	14	196	1,231
1974	633	472	13	1,118	565	422	13	211	1,211
1975 <sup>1</sup>	614	465	26	1,105	548	416	25	231	1,220
				Per	1,000 cigare	ettes			
					Pounds				
Average:		1 01 0	0.5.7						0 700
1950-54	1.776	1.016	.057	2.849	1.571	.899	.053	.177	2.700
1955-59	1.570	.936	.045	2.551	1.394	.832	.042	.205	2,473
1960-64	1.396	.854	.030	2.280	1.242	.761	.030	.231	2,264
1965	1.298	.871	.031	2.200	1.155	.778	.030	.237	2.200
1966	1.209	.858	.033	2.101	1.081	.767	.033	.238	2.119
1967	1.142	.838	.033	2.013	1.019	.750	.033	.267	2.069
1968	1,125	.832	.031	1,988	1.004	,742	.031	.295	2,072
1969	1.097	.802	.056	1.955	.979	.716	.055	.282	2,032
1970	1.051	.768	.046	1.865	.940	.686	.046	.279	1,951
1971	1.034	.749	.042	1.825	.923	,669	.042	.286	1.920
1972	1.037	.768	.027	1.832	.926	.686	.027	.322	1.961
1973	1.023	.752	.022	1.797	.913	.672	.022	.304	1.911
1974	.998	.743	.020	1.761	.890	.665	.020	.332	1.907
1975 <sup>1</sup>	.943	.714	.040	1.697	.842	.639	.038	.355	1.874
				Perce	ntage distrit	oution			
					Percent				
Average:									
1950-54	62.4	35.6	2.0	100.0	58.2	33.2	2.0	6.6	100.0
1955-59	61.6	36.7	1.7	100.0	56.3	33.6	1.8	8.3	100.0
1960-64	61.2	37.5	1.3	100.0	54.9	33.6	1.3	10.2	100.0
1965	59.0	39.6	1.4	100.0	52.5	35.3	1.4	10.8	100.0
1966	57.6	40.8	1.6	100.0	51.0	36.2	1.6	11.2	100.0
1967	56.8	41.6	1.6	100.0	49.3	36.0	1.6	12.9	100.0
1968	56.6	41.8	1.6	100.0	48.5	36.0	1.5	14.2	100.0
1969	56.2	41.0	2.8	100.0	48.2	35.2	2.7	13.9	100.0
1970	56.3	41.2	2.5	100.0	48.2	35.1	2.4	14.3	100.0
1971	56.7	41.0	2.3	100.0	48.1	34.8	2.2	14.9	100.0
1972	56.6	41.9	1.5	100.0	47.2	35.0	1.4	16.4	100.0
1070	56.9	41.8	1.2	100.0	47.8	35.2	1.1	15.9	100.0
1973									
1973 1974 1975 <sup>1</sup>	56.7 55.5	42.2 42.1	1.1 2.4	100.0	46.7 44.9	34.9 34.1	1.0 2.0	17.4 18.9	100.0 100.0

### Table 23-Estimated leaf used for cigarettes by kinds of tobacco, 1950-75

<sup>1</sup> Subject to revision.

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		1974			1975 <sup>1</sup>	
		Toba	cco as:		Тора	cco as:
State	Tobacco	Percentage of crops	Percentage of all farm commodities	Tobacco	Percentage of crops	Percentage of all farm commodities
	Million dollars	Percent	Percent	Million dollars	Percent	Percent
North Carolina	8 38	50.6	32.6	951	56.7	35.6
Kentucky	470	52.2	31.6	408	51.1	27.8
South Carolina	179	29.8	20.8	188	33.7	22.7
Virginia	147	29.6	15.4	149	30.8	14.8
Tennessee	123	22.1	12.1	122	23.7	11.1
Georgia	168	15.8	8.1	154	14.0	6.9
Florida	37	2.2	1.7	29	1.6	1.2
Maryland	29	11.2	4.6	29	11.1	4.3
Connecticut	28	33.3	13.3	36	37.5	16.7
Pennsylvania	11	2.3	.7	15	3.1	.9
Ohio	21	1.3	.8	21	1.3	.8
Indiana	18	.9	.6	15	.8	.5
Massachusetts	10	11.4	5.1	13	13.7	6.4
Wisconsin	12	2.3	.5	14	2.6	.5
Missouri	6	.4	.2	6	.5	.2
West Virginia	2	5.0	1.3	3	6.8	2.0
United States <sup>2</sup>	2,097	4.1	3.2	2,155	4.6	2.4

# Table 24—Cash receipts from tobacco as percentage of cash receipts from crops and all farm commodities, by States, 1974 and 1975

<sup>1</sup> Subject to revision. <sup>2</sup> U.S. total receipts from tobacco include relatively small receipts from a few States not shown separately. Detail may not add to total due to rounding.

						Percen	t of disposab	le personal i	income
Year	Total	Cigarettes	Cigars	Other <sup>1</sup>	Disposable personal income <sup>2</sup>	All	Spent on tobacco products		
					income	products	Cigarettes	Cigar	Other <sup>1</sup>
	Million dollars	Million dollars	Million dollars	Million dollars	Billion dollars	Percent	Percent	Percent	Percent
1967	9,582	8,572	706	304	544	1.76	1.57	.13	.06
1968	10,112	9,094	703	315	588	1.72	1.55	.12	.05
1969	10,444	9,404	701	339	630	1.66	1.49	.11	.05
1970	11,544	10,448	707	389	686	1.68	1.52	.10	.06
1971	12,155	11,040	700	415	743	1.64	1.49	.09	.06
1972	12,910	11,765	720	425	801	1.61	1.47	.09	.05
1973	13,485	12,325	730	430	903	1.49	1.36	.08	.05
974 <sup>3</sup>	14,450	13,270	705	475	984	1.47	1.35	.07	.05
1975 <sup>4</sup>	15,630	14,450	675	505	1,077	1.45	1.34	.06	.05
19764	16,660				1,190	1.39			

#### Table 25-Expenditures for tobacco products, and disposable personal income, 1967-76

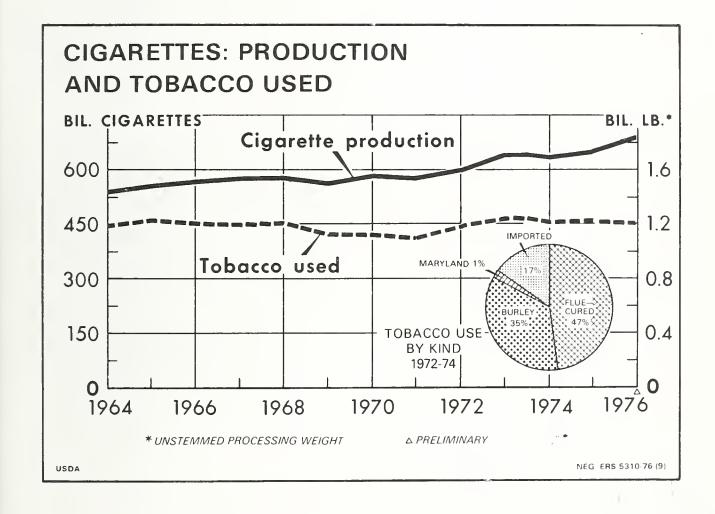
<sup>1</sup>Smoking tobacco, chewing tobacco, and snuff. <sup>2</sup>Compiled from reports of Department of Commerce, Bureau of Economic Analysis. <sup>3</sup>Subject to revision. <sup>4</sup>Estimated.

Table 26-Governmental revenues from tobacco products, 1967-76

Fical		Federal G	overnment		1	nd local nments	
Fiscal year	Cigarettes <sup>1</sup>	Cigars <sup>2</sup>	Other <sup>3</sup>	Total	State	Local	Government
	Million	Million	Million	Million	Million	Million	Million
	dollars	dollars	dollars	dollars	dollars	dollars	dollars
1967-68	2,066	55	1	2,122	1,886	100	4,108
1968-69	2,082	54	2	2,138	2,056	97	4,291
1969-70	2,036	57	1	2,094	2,308	129	4,531
1970-71	2,150	55	2	2,207	2,536	140	4,883
1971-72	2,151	54	2	2,207	2,831	168	5,206
1972-73	2,221	54	2	2,277	3,112	174	5,564
1973-74	2,383	52	2	2,437	3,250	117	5,804
1974-75	2,261	51	3	2,315	3,286	109	5,710
1975-76 <sup>4</sup>	2,400	47	3	2,450	3,430	120	6.000

<sup>1</sup> Includes large cigarettes. <sup>2</sup> Includes small cigars and revenue on cigars from Puerto Rico covered into the Treasury of Puerto Rico. <sup>3</sup> Includes cigarette paper and tubes, and imported cigarettes and cigars. <sup>4</sup> Estimated.

Compiled from reports of the Internal Revenue Service and the Bureau of the Census.



STATISTICAL SUMMARY

Item	: Unit or : base	19	75	•	1976		: Last data as :percentage of
1008		July	August	June	July	: August	:a year earlie
Average price at auctions		•		•			:
Flue-cured	: Ct. per lb.	<b>:</b> 89.4	95.2	closed	98.7	108.7	: 114
Burley	: Ct. per lb.			: closed	closed	closed	:
Maryland	: Ct. per lb.	closed	closed	105.5	closed	closed	: 122
Virginia fire-cured	: Ct. per lb.		closed	closed	closed	closed	:
KyTenn. fire-cured	: Ct. per lb.	closed	closed	closed	closed	closed	:
KyTenn. dark air-cured	: Ct. per lb.			closed	closed	closed	:
Virginia sun-cured	: Ct. per lb.	closed	closed	closed	closed	closed	
Support price 1/	:	•		•			
Flue-cured	: Ct. per lb.	93.	2		106.0		: 114
Burley	: Ct. per lb.			•	109.3		: 114
Maryland	: Ct. per lb.		port	•	No suppor	t	:
Virginia fire-cured	: Ct. per lb.	0.00	2	•	74.1		: 114
KyTenn. fire-cured	: Ct. per lb.			:	74.1		: 114
KyTenn. dark air-cured	: Ct. per lb.			•	65.9		: 114
Virginia sun-cured	: Ct. per lb.	58.	0	•	65.9		: 114
Connecticut Valley cigar binder	:		_	•			:
Wist binder and Ohio filler	: Ct. per lb.	000			75.6		114
Puerto Rican filler	: Ct. per lb. : Ct. per lb.				54.6		: 114
ruer co Arcan Titter	: 00. per 10.	49.	9		56.7		114
Parity index <u>2</u> /	: 1910-14=100	621	624	663	665	663	104
Industrial production index 3/	: 1967=100	118.4	121.0	130.0	130.7	131.4	: 109
Employment	: Mil.	86.6	86.6		89.6	89.4	: 103
Personal income 4/	: Bil. dol.	1.252.0	1,267.5		1,383.4	1,389.5	: 110
	:			1,570.4	1,000.4	1,007.5	-
	:	197 June			1976	7.1.	-:
Taxable removals	•	June	July	May	June	: July	-:
Cigarettes	Bil.	49.5	46.3		58.4		
Cigars and cigarillos	Mil.	525.2	463.0		483.7		•
Accumulated from Jan. 1	:	ç	40510	2010			•
Cigarettes	: Bil.	2 Å 9.3	335.6	261.7	320.1		
Cigars and cigarillos	: Mil.	2,877.6	3,340.5	2,246.1	2,729.8		
Tructored to demonstrate evolutions	:		:	:			:
Invoiced to domestic customers Accumulated from Jan. 1							:
Smoking tobacco	Mil. 16.	22.	8		22.0		96
Chewing tobacco	: Mil. 15.	39.			40.9		: 105
Snuff		12.			13.4		: 105
	:	:	:	:			:
Tax-exempt removals	:						:
Cigarettes Exports	: Bil. : : Bil. :	4.8	5.7 :		6.2		:
Cigars and cigarillos	: B11.	3.3	4.2 :		5.0	4.3	: 102
Accumulated from Jan. 1	· MIL.	9.3	9.1				•
Cigarettes	: Bil.	28.6	34.3	26.1	32.0		. 112
Exports	: Bil.		26.7		30.5	34.8	: 112 : 130
Cigars and cigarillos	: Mil.	63.2	71.4		71.0	54.0	: 112
	:						:
Invoiced for export	:		:				:
Accumulated from Jan. 1 Smoking tobacco	·		:				:
Chewing tobacco	: Mil. 1b. : : Mil. 1b. :	5.			4.8		: 81
	:						
Wholesale price indexes 5/	:						
Cigarettes (reg. nonfilter)	: 1967=100		153.9	168.2	163.2	168.2	: 109
Cigars	: 1967=100		122.0		125.6	125.6	: 109
Smoking tobacco	: 1967=100		163.7		177.5	177.5	
Plug chewing tobacco	: 1967=100	175.0	175.0 :		184.1	184.1	: 105
Snuff	: 1967=100	184.3	184.3 :		190.5	190.5	: 103
Consumer price indexes (urban) 6/	•		:				:
Cigarettes (reg. nonfilter)	1967=100	155 7	155 0		100.0		:
Cigarettes (filter tip king)	: 1967=100	155.7 156.3	155.9 : 156.8 :		162.3	162.5	: 104
Cigars (domestic reg. size)	: 1967=100	123.8	124.5		163.0 129.6	163.2 129.9	: 104
	:		124.0		173.0	123.3	: 104
Imports of tobacco	:	:					•
	+ M41 11-	18.7	14.4	21.0	15.2	11.8	82
Cigarette leaf	: Mil. 1b. :						
Cigarette leaf Cigar tobacco <u>7</u> /	: Nil. 1b.	13.0	12.0 :	15.9	13.4	10.7	: 89
Cigarette leaf Cígar tobacco <u>7</u> / Accumulated from Jan. 1	: Nil. 1b.	13.0	:			10.7	: 89 :
Cigarette leaf Cigar tobacco <u>7</u> /	: Mil. 1b. : : Mil. 1b.			98.1	13.4 113.4 75.8	10.7 125.2 86.5	89 2 3 93 3

STATISTICAL SUMMARY--CONTINUED

Item	: Unit or : base	•	1975	•	1976		: Last data a: :percentage o:
1.00m	: period	June	: July	May	June	: July	:a year earlie
Exports of leaf tobacco							:
(farm-sales weight)		*					e 9
Flue-cured	: Mil. lb.	: 29.6	21.0	: 19.6	20.1	17.3	: 82
Burley	: Mil. lb.	: 4.0	2.9	: 7.1	6.5	3.7	-
Maryland	: Mil. 1b.	: .5	. 4	: .5	1.3	1.2	
Virginia fire- & sun-cured	: Mil. 1b.	: .2	*	: .1	.1	*	:
KyTenn. fire-cured	: Mil. 1b.	: .3	1.3	: 1.4	1.0	.0 *	: 69
KyTenn. dark air-cured	: Mil. 1b. : Mil. 1b.	: .2	.4	: .3 · *	.1	.2	: <u></u> : 50
Black Fat	: Mil. 1b.	: .5	.4	: .1	.1	.1	: 50 : 33
Cigar wrapper Connecticut binder	: Mil. 1b.	. 0	*	· 0	• ⊥ *	*	
Wisconsin binder	: Mil. 1b.	: 0	0	: .1	.0	*	• •
Accumulated from beginning	*	:		*			*
of marketing year $\underline{8}/$	:	:		:			•
Flue-cured	: Mil. lb.	: 548.3	- ( )	: 502.3	522.4	00.0	:
Burley	: Mil. 1b.	: 51.7	54.6	: 69.8	76.3	80.0	: 147
Maryland	: Mil. 1b.	: 6.9 : 4.1	7.3 4.1	: 3.6 : 3.0	4.9 2.1	6.1	
Virginia fire- & sun-cured	: Mil. 1b. : Mil. 1b.	: 4.1 : 11.3	12.6	: 3.0 : 13.4	14.3	3.1 15.2	
KyTenn. fire-cured	: Mil. 1b.	: .5	.5	: .4	.5		: 100
KyTenn. dark air-cured Black rat	: Mil. 1b.	2.5	2.9	: 2.1	2.3		: 86
Cigar wrapper	: Mil, 1b.	4.4	.3	2.1	2.2	.1	•
Connecticut binder	: Mil. 1b.	: 0	. 2	: .1	. 2	.1	: 150
Wisconsin binder	: Mil. 1b.	*	*	: .1	.1	*	:
Cigar filler	: Mil. 1b.	: .2	. 2	: .3	.3	.3	: 150
xports of manufactured tobacco	•	•		•			•
in bulk	. Mil. lb.	*	1.0	: 1.0	1.1	1.1	: 110
Accumulated from Jan. 1	: Mil. lb.	: 12.3	13.2	: 6.3	7.4	8.4	: 64
	*		ດິນລ	irterly data			
	4 8		1975	:	1976		
North and takened light of	e •	AprJune	: July-Sept.	: AprJune	: Ju	lly-Sept.	
Stocks of tobacco-lst of quarter 2/ Domestic types	0 9 9	•		•			•
(farm-sales weight)	:	:		:			:
Flue-cured	: Mil. 1b.	: 1,932	1,652	2,089		1,874	: 113
Burley	: Mil. lb.	: 1,374	1,224	: 1,420		1,265	: 103
Maryland	: Mil. 1b.	: 45	67	: 48		58	: 87
Fire-cured	: Mil. lb.	: 64	57	: 68		59	: 104
Dark air- and sun-cured	: Mil. lb.	: 43	40	: 39		36	: 90
Cigar filler	: Mil. lb.	: 72	71	: 71		64	: 90
Cigar binder	: Mil. lb.	: 52	47	: 54		49	: 104
Cigar wrapper	: Mil. 1b.	: 19	15	: 16		13	: 87
Under Government loan $10/$	Mil. 1b.	249	221	408		408	185
Tobacco sheet 11/	•	:		•			•
Cigarette types	: Mil. lb.	27.8	22.4	: 21.8		24.9	: 111
Cigar types	: Mil. lb.	: .9	1.5	: 1.7		1.9	: 127
Foreign types (unst. equiv.)	0 0	:		:			
Cigarette and smoking	: Mil. 1b.	: 567	623	: 628		619	: 99
Cigar	: Mil. lb.	: 129	134	: 126		122	: 91
	*	•		:			•
Conacco outlets <u>12</u> /	8 0						
Seasonally adjusted data,		:					•
annual rates, for charts, p.2		•					•
Cigarettes Production	Bil.	: 643.2	642.7	. 685.4		660.0	: 103
	: Bil.	: 590.8	579.1	621.6		596.5	: 103
Taxable removals	: Bil.	: 6.27	5.66	: 5.22		5.43	: 96
Taxable removals Cigar production	and shared at	: 47.3	45.4	: 47.2		45.4	: 100
Cigar production	: Mil. lb.			:			:
Cigar production Smoking production	: Mil. lb.	:				57.0	: 120
Cigar production	: Mil. lb. : : Mil. lb.	: 54.3	47.5	: 58.2		57.0	* M ** **
Cigar production Smoking production Chewing production	:	: 54.3 : 27.7	47.5 28.6	58.2 27.5		28.6	: 100
Cigar production Smoking production Chewing production Loose leaf	: : Mil. lb.						
Cigar production Smoking production Chewing production Loose leaf Flug and other Snuff production	: : Mil. lb. : Mil. lb.	: 27.7	28.6	: 27.5		28.6	: 100
Cigar production Smoking production Chewing production Loose leaf Flug and other	: : Mil. lb. : Mil. lb.	: 27.7	28.6	: 27.5		28.6	: 100

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